

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN

INDEPENDENT AUDITOR'S REPORT
FINANCIAL STATEMENTS AND
AUDITOR'S REPORT ON COMPLIANCE
COMMENTS AND RECOMMENDATIONS

YEAR ENDED JUNE 30, 2012

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SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN

BOARD MEMBERS

Karron Stineman, Chairperson	L & M Community Schools
Greg Manske, Vice Chairperson	Great Prairie Area Education
David Schmitt	West Burlington Independent Community Schools
Sandy Elmore, Treasurer	Ft. Madison Community Schools
Cindy Steege	Keota Community Schools
Michelle Riddle-Foster, Secretary	Southeastern Community College
Doug Graber	Morning Sun Community Schools
Connie Linney	Pekin Community Schools
Pam Getz	Keokuk Catholic Schools
Deb Trine	Burlington Area Catholic Schools
Ed Chabal	Mt. Pleasant Community Schools

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INDEPENDENT AUDITOR'S REPORT

To the Board Members of
Southeast Iowa Schools Health Care Plan

We have audited the financial statements of the Southeast Iowa Schools Health Care Plan (a common pool of funds) for the year ended June 30, 2012. These financial statements are the responsibility of the Plan's Board Members. Our responsibility is to express an opinion on financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards and provisions require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the administrator, as well as evaluating the overall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeast Iowa Schools Health Care Plan as of June 30, 2012, and the results of its operations and the cash flows of its business type activities for the year then ended in conformity with U.S. generally accepted accounting principles.

In accordance with Government Auditing Standards, we have also issued our report dated April 30, 2013 on our consideration of the Southeast Iowa Schools Health Care Plan's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Managements Discussion and Analysis on pages 5 through 8 is not a required part of the financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. We did not audit the information and express no opinion thereon.



NOLTE, CORNMAN & JOHNSON, P.C.

Newton, Iowa
April 30, 2013

Members American Institute & Iowa Society of Certified Public Accountants

MANAGEMENT'S DISCUSSION AND ANALYSIS

Southeast Iowa Schools Health Care Plan provides this Management's Discussion and Analysis of its financial statements. This narrative overview and analysis of the financial activities is for the year ended June 30, 2012. We encourage readers to consider this information in conjunction with the Plan's financial statements, which follow.

FINANCIAL HIGHLIGHTS

- The Plan's operating revenues for the business type activities decreased 1.35%, or \$135,313, from fiscal 2011 to fiscal 2012. The primary decrease was the result of decreases in premium revenues.
- The Plan's operating expenses for the business type activities were .14%, or \$14,285, less in fiscal 2012 than in fiscal 2011.
- The Plan's net assets in the business type activities decreased 17.62%, or \$169,647, from June 30, 2011 to June 30, 2012.
- The Plan's operating revenues for the Fiduciary Fund decreased 19.82%, or \$214,495, from fiscal 2011 to fiscal 2012. Operating expenses decreased \$112,253, or 11.60% from fiscal 2011 to fiscal 2012. These two changes combined allowed for the Fiduciary Net Assets to increase \$11,807 or 9.09%.

USING THIS ANNUAL REPORT

The Southeast Iowa Schools Health Care Plan has Business Type Activities and a Fiduciary Fund and presents its financial statements using the economic resources measurement focus and accrual basis of accounting which is the same measurement focus and basis of accounting employed by private sector business enterprises. This discussion and analysis is intended to serve as an introduction to Southeast Iowa Schools Health Care Plan's basic financial Statements. The annual report consists of a series of financial statements and other information, as follows:

Management's Discussion and Analysis introduces the basic financial statements and provides an analytical overview of the Plan's financial activities.

The Statement of Net Assets presents information on the Plan's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Plan is improving or deteriorating.

The Statement of Revenues, Expenses and Changes in Net Assets is the basic statement of activities for proprietary funds. This statement presents information on the Plan's operating revenues and expenses, non-operating revenues and expenses and whether the Plan's financial position has improved or deteriorated as a result of the year's activities.

The Statement of Cash Flows presents the change in the Plan's cash and cash equivalents during the year. This information can assist the user of the report in determining how the Plan financed its activities and how it met its cash requirements.

The Notes to Financial Statements provide additional information essential to a full understanding of the data provide in the basic financial statements.

FINANCIAL ANALYSIS OF THE SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN

Statement of Net Assets

As noted earlier, net assets may serve over time as a useful indicator of the Plan's financial position. The Plan's net assets for fiscal 2012 for the Business Type Activities totaled \$793,068 compared to \$962,715 for fiscal 2011. A summary of the Plan's Business Type Activities net assets are presented below.

	Condensed Statement of Net Assets		
	Business Type Activities		Total
	June 30,		Change
	2012	2011	2011-12
Current assets	\$ 976,733	1,098,568	-11.09%
Total assets	976,733	1,098,568	-11.09%
Current liabilities	183,665	135,853	35.19%
Total liabilities	183,665	135,853	35.19%
Net assets:			
Unrestricted	793,068	962,715	-17.62%
Total net assets	\$ 793,068	962,715	-17.62%

Statement of Revenues, Expenses and Change in Net Assets

Operating revenues are received for insurance premiums from the member groups. Operating expenses are expenses paid to members for benefits and claims. A summary of revenues, expenses and changes in net assets for the year ended June 30, 2012 compared to the year ended June 30, 2011 is presented below:

	Changes in Net Assets		
	Business Type Activities		Total
	Year ended June 30,		Change
	2012	2011	2011-12
Operating Revenues:			
Charges for services	\$ 9,913,755	10,049,068	-1.35%
Total operating revenues	9,913,755	10,049,068	-1.35%
Operating expenses			
Premium - Health insurance	8,457,472	8,474,943	-0.21%
Vision claims	86,772	97,446	-10.95%
Wrap claims	186,190	171,998	8.25%
EBS Administration fee	143,311	153,300	-6.52%
Premium - Basic Group Life	212,097	214,915	-1.31%
Premium - Long-Term Disability	293,449	280,218	4.72%
PSF claims	649,798	663,524	-2.07%
Wellness	27,622	32,984	-16.26%
Miscellaneous	29,241	10,909	168.04%
Total operating expenses	10,085,952	10,100,237	-0.14%
Operating loss	(172,197)	(51,169)	236.53%
Non-operating revenues:			
Interest income	2,550	4,539	-43.82%
Change in net assets	(169,647)	(46,630)	263.82%
Net assets beginning of year	962,715	1,009,345	-4.62%
Net assets end of year	\$ 793,068	962,715	-17.62%

The Statement of Revenues, Expenses and Changes in Net Assets reflects a negative year with a decrease in the net assets at the end of the fiscal year.

In fiscal 2012, net assets in the Business Type Activities decreased by \$169,647 or 17.62%.

Statement of Cash Flows

The Statement of Cash Flows presents information related to cash inflows and outflows, summarized by operating, capital and related financing and investing activities. Cash provided by operating activities includes charges for services reduced by payments for goods and services.

DEBT ADMINISTRATION

At June 30, 2012, the Plan had no long-term debt outstanding.

ECONOMIC FACTORS

- The future of Southeast Iowa Schools Health Care Plan depends on the continuing participation by schools and the usage of programs.

CONTACTING THE SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN

This financial report is designed to provide our citizens, taxpayers, customers and creditors with a general overview of the Plan's finances and to show the Plan's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Southeast Iowa Schools Health Care Plan, 214 N. Main Street, P.O. Box 1053, Burlington, Iowa.

FINANCIAL STATEMENTS

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
STATEMENT OF NET ASSETS
BUSINESS-TYPE ACTIVITIES
JUNE 30, 2012

ASSETS:	
Cash	\$ 964,984
Receivables:	
Accounts	11,749
TOTAL ASSETS	<u>976,733</u>
LIABILITIES:	
Incurred but not reported	183,665
TOTAL LIABILITIES	<u>183,665</u>
NET ASSETS:	
Unrestricted:	
Unrestricted	793,068
TOTAL NET ASSETS	<u>\$ 793,068</u>

SEE NOTES TO FINANCIAL STATEMENTS.

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS
BUSINESS-TYPE ACTIVITIES
YEAR ENDED JUNE 30, 2012

Operating revenues:	
Charges for service	<u>\$ 9,913,755</u>
Operating expenses:	
Premium - Health insurance	8,457,472
Vision claims	86,772
EBS Administration fee	143,311
Premium - Basic Group Life	212,097
Premium - Long-Term Disability	293,449
PSF claims	649,798
Wrap claims	186,190
Wellness	27,622
Miscellaneous	29,241
Total operating expenses	<u>10,085,952</u>
Operating loss	(172,197)
Non-operating revenues:	
Interest income	<u>2,550</u>
Change in net assets	(169,647)
Net assets beginning of year	<u>962,715</u>
Net assets end of year	<u><u>\$ 793,068</u></u>

SEE NOTES TO FINANCIAL STATEMENTS.

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
STATEMENT OF CASH FLOWS
BUSINESS-TYPE ACTIVITIES
YEAR ENDED JUNE 30, 2012

Cash flows from operating activities:	
Cash received from charges for services	\$ 9,891,585
Cash paid to suppliers for goods and services	(10,027,719)
Net cash used in operating activities	<u>(136,134)</u>
Cash flows from investing activities:	
Receipt of interest	<u>2,550</u>
Net decrease in cash and cash equivalents	(133,584)
Cash and cash equivalents beginning of year	<u>1,098,568</u>
Cash and cash equivalents end of year	<u><u>\$ 964,984</u></u>
 Reconciliation of operating loss to net cash used in operating activities:	
Operating loss	\$ (172,197)
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Increase in accounts receivable	(11,749)
Increase in incurred but not reported claims	58,233
Decrease in deferred revenue	<u>(10,421)</u>
Net cash used in operating activities	<u><u>\$ (136,134)</u></u>

SEE NOTES TO FINANCIAL STATEMENTS.

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
STATEMENT OF NET ASSETS
FIDUCIARY FUND
JUNE 30, 2012

ASSETS:	
Cash and pooled investments	\$ <u>141,698</u>
LIABILITIES:	
Deferred revenue	<u>0</u>
NET ASSETS:	
Unrestricted	\$ <u><u>141,698</u></u>

SEE NOTES TO FINANCIAL STATEMENTS.

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
STATEMENT OF CHANGES IN NET ASSETS
FIDUCIARY FUND
YEAR ENDED JUNE 30, 2012

Additions:	
Local sources:	
125 Plan deposits	\$ <u>867,490</u>
Deductions:	
Support services:	
125 Plan withdrawals	<u>855,683</u>
Change in net assets	11,807
Net assets beginning of year	<u>129,891</u>
Net assets end of year	<u>\$ 141,698</u>

SEE NOTES TO FINANCIAL STATEMENTS.

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
NOTES TO FINANCIAL STATEMENTS
June 30, 2012

(1) Summary of Significant Accounting Policies

The Southeast Iowa Schools Health Care Plan (Plan) is a voluntary joint undertaking of units of government to create and maintain a self-funded health benefits program through cooperative action with private agencies, as authorized by Chapter 28E of the Code of Iowa. The Plan maintains a fully funded health and dental plan. The vision benefit plan continues to be self funded. The plan will continue to be a cooperative effort to achieve financial savings to participants while providing health care benefits to their respective employees.

The Plan is composed of one representative from each of the eleven member groups. The member groups are: Ft. Madison Community Schools, Mt. Pleasant Community Schools, West Burlington Community Schools, Keota Community Schools, L & M Community Schools, Great Prairie Area Education, Morning Sun Community Schools, Pekin Community Schools, Keokuk Catholic Schools, Southeastern Community College, and Burlington Area Catholic Schools.

The Plan's financial statements are prepared in conformity with U.S. generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board.

A. Reporting Entity

For financial reporting purposes, the Plan has included all funds, organizations, agencies, boards, commissions and authorities. The Plan has also considered all potential component units for which it is financially accountable and other organizations for which the nature and significance of their relationship with the Plan is such that exclusion would cause the Plan's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the Plan to impose its will on that organization or (2) the potential for the organization to provide specific financial burdens on the Plan. The Plan has no component units which meet the Governmental Accounting Standards Board criteria.

B. Basis of Presentation

The Plan's accounts are organized as Business Type Activities and as Fiduciary Fund. The Business Type Activities are used to account for operations (a) financed and operated in a manner similar to private business enterprises, where the intent of the governing body is the costs (expenses) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges or (b) where the governing body has decided periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital

maintenance, public policy, management control, accountability or other purposes. The Fiduciary Fund is used to account for assets held by a governmental unit in a trustee capacity or as an agent for individuals, private organizations, other governments, and/or other funds.

Measurement Focus and Basis of Accounting

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Plan applies all applicable GASB pronouncements, as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins of the Committee on Accounting Procedure.

C. Assets, Liabilities and Net Assets

The following accounting policies are followed in preparing the Statement of Net Assets:

Cash, Investments and Cash Equivalents - The Plan considers all short-term investments that are highly liquid to be cash equivalents. Cash equivalents are readily convertible to known amounts of cash and, at the day of purchase, have a maturity date no longer than three months.

Income Tax Status - The Plan is not a legal entity but a self-funded health benefits program funded by a common pool of funds as authorized by Chapter 28E of the Code of Iowa. Any tax liability that would occur would be the responsibility of the participating agencies.

Capital Assets - As stated in Section 4, Article XVI of the 28E agreement of the Plan, no property, real or personal, shall be acquired or held, except for a common pool of trust funds supporting the self-funded health benefits program.

(2) Cash and Investments

The Plan's deposits in banks at June 30, 2012 were entirely covered by federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against depositories to insure there will be no loss of public funds.

The Plan is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposits or other evidences of deposit at federally insured depository institutions approved by the Plan; prime eligible bankers acceptances; certain high rated

commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

The Southeast Iowa Schools Health Care Plan had investments in the Iowa Schools Joint Investment Trust of \$36,841 at June 30, 2012.

(3) Third Party Administrative Fee

The Plan has an agreement with Two Rivers Insurance Services DBA Employee Benefit Systems, to administer the plan and process claims. The agreement provides for the payment of administrative fees; which totaled \$143,311 for the year ended June 30, 2012.

(4) Risk Management

The Plan is exposed to various risks of loss related to torts; theft, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years. The Plan assumes liability for any deductibles and claims in excess of coverage limitations.

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Independent Auditor's Report on Internal Control over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards

To the Board Members of
Southeast Iowa Schools Health Care Plan:

We have audited the financial statements of Southeast Iowa Schools Health Care Plan as of and for the year ended June 30, 2012, and have issued our report thereon dated April 30, 2013. Our report expressed an unqualified opinion on the financial statements. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Plan's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Plan's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course or performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility a material misstatement of the Plan's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Plan's financial statements are free of material misstatement, we performed test of its compliance with certain laws, regulations contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under Government Auditing Standards.

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Comments involving statutory and other legal matters about the Plan's operations for the year ended June 30, 2012 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Plan. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

This report, a public record by law, is intended solely for the information and use of the Board Members and customers of the Southeast Iowa Schools Health Care Plan and other parties to whom the Plan may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of Southeast Iowa Schools Health Care Plan during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

Handwritten signature in black ink, reading "Nolte, Cornman & Johnson PC". The signature is written in a cursive, flowing style.

NOLTE, CORNMAN & JOHNSON, P.C.

Newton, Iowa
April 30, 2013

SOUTHEAST IOWA SCHOOLS HEALTH CARE PLAN
SCHEDULE OF FINDINGS
YEAR ENDED JUNE 30, 2012

Findings Related to the Financial Statements:

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

INTERNAL CONTROL DEFICIENCIES:

No matters were noted.

Other Findings Related to Required Statutory Reporting:

- (1) Disbursements from Plan Fund - We noted no expenditures from the Plan Fund other than those allowed by Chapter 35.20(2)f of the Iowa Administrative Code.
- (2) Business Transactions with Related Parties - No business transactions between the Plan and related parties were noted.
- (3) Bond Coverage - Surety bond coverage of officials and employees is in accordance with statutory provisions. The amount of coverage should be reviewed annually to insure that the coverage is adequate for current operations.
- (4) Board Minutes - No items were found that we believe should have been approved in the board minutes but were not.
- (5) Deposits and Investments - The 28E Organization complied with the deposit and investment provisions of Chapter 12B and Chapter 12C of the Code of Iowa and the Organization's Investment policy.