



**IOWA FUND OF FUNDS, FUND A, LLLP**

Financial Statements

December 31, 2012 and 2011

(With Independent Auditors' Report Thereon)

# IOWA FUND OF FUNDS, FUND A, LLLP

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KPMG LLP  
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## Independent Auditors' Report

The Partners  
Iowa Fund of Funds, Fund A, LLLP:

### Report on the Financial Statements

We have audited the accompanying financial statements of Iowa Fund of Funds, Fund A, LLLP (the Fund), which comprise the balance sheets as of December 31, 2012 and 2011, and the related statements of operations, partners' equity, and cash flows for the years then ended, and the related notes to the financial statements.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion*

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of the Fund as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

**KPMG LLP**

Des Moines, Iowa  
July 1, 2013

**IOWA FUND OF FUNDS, FUND A, LLLP**

Balance Sheets

December 31, 2012 and 2011

<b>Assets</b>	<b>2012</b>	<b>2011</b>
Cash and cash equivalents	\$ 2,952	436
Investment in portfolio funds	22,675,605	22,238,643
Receivable from General Partner – Iowa Capital Investment Corporation	<u>847,039</u>	<u>847,039</u>
Total assets	<u>\$ 23,525,596</u>	<u>23,086,118</u>
<b>Liabilities and Partners' Equity</b>		
Liabilities:		
Accounts payable	\$ <u>20,920</u>	<u>—</u>
Total liabilities	<u>20,920</u>	<u>—</u>
Partners' equity:		
Limited Partners	<u>23,504,676</u>	<u>23,086,118</u>
Total partners' equity	<u>23,504,676</u>	<u>23,086,118</u>
Total liabilities and partners' equity	<u>\$ 23,525,596</u>	<u>23,086,118</u>

See accompanying notes to financial statements.

**IOWA FUND OF FUNDS, FUND A, LLLP**

Statements of Operations

Years ended December 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Portfolio revenue	\$ 2,639,718	1,285,642
Expenses:		
Management fees	376,250	410,000
General and administrative expenses	<u>527,958</u>	<u>257,178</u>
Total expenses	<u>904,208</u>	<u>667,178</u>
Net income	<u>\$ 1,735,510</u>	<u>618,464</u>

See accompanying notes to financial statements.

**IOWA FUND OF FUNDS, FUND A, LLLP**

Statements of Partners' Equity

Years ended December 31, 2012 and 2011

	<u>General partner</u>	<u>Limited partners</u>	<u>Total</u>
Balance, December 31, 2010	\$ —	21,426,760	21,426,760
Capital contributed	—	3,746,574	3,746,574
Distributions	—	(2,705,680)	(2,705,680)
Net income	—	618,464	618,464
Balance, December 31, 2011	—	23,086,118	23,086,118
Capital contributed	—	2,621,513	2,621,513
Distributions	—	(3,938,465)	(3,938,465)
Net income	—	1,735,510	1,735,510
Balance, December 31, 2012	\$ —	23,504,676	23,504,676

See accompanying notes to financial statements.

**IOWA FUND OF FUNDS, FUND A, LLLP**

Statements of Cash Flows

Years ended December 31, 2012 and 2011

	<u>2012</u>	<u>2011</u>
Cash flows from operating activities:		
Net income	\$ 1,735,510	618,464
Adjustments to reconcile net income to net cash from operating activities:		
Change in:		
Accounts payable	20,920	(66,204)
Net cash from operating activities	<u>1,756,430</u>	<u>552,260</u>
Cash flows from investing activities:		
Investment in portfolio funds	(1,735,710)	(3,076,948)
Return of capital from portfolio funds	1,298,748	1,483,560
Net cash used in investing activities	<u>(436,962)</u>	<u>(1,593,388)</u>
Cash flows from financing activities:		
Capital contributed	2,621,513	3,746,574
Distributions paid to equity partners	(3,938,465)	(2,705,680)
Net cash (used in) from financing activities	<u>(1,316,952)</u>	<u>1,040,894</u>
Net change in cash and cash equivalents	2,516	(234)
Cash and cash equivalents:		
Beginning of year	436	670
End of year	\$ <u><u>2,952</u></u>	<u><u>436</u></u>

See accompanying notes to financial statements.

## IOWA FUND OF FUNDS, FUND A, LLLP

Notes to Financial Statements

December 31, 2012 and 2011

### (1) Basis of Presentation

Iowa Fund of Funds, Fund A, LLLP (the Fund) was formed under the Iowa Limited Partnership Act and Iowa Code 15E.61 for the purpose of making investments in private seed and venture capital partnerships or entities in a manner that was designed to enhance the venture capital infrastructure in the State of Iowa so as to increase venture capital investment within the State of Iowa. The Fund began operations on October 30, 2003, and was designed to continue in existence until October 30, 2053 as stated in the agreement of the limited partnership dated June 9, 2005 (Partnership Agreement), unless it was sooner dissolved by operation of law or with the unanimous consent of the partners. No significant financial transactions occurred in the Fund prior to June 28, 2005.

The Fund currently has four partners: the General Partner is Iowa Capital Investment Corporation (ICIC), a private, not-for-profit Iowa corporation; Iowa Designated Investor, Inc. (IDI), an Iowa corporation, is a Preferred Limited Partner; Iowa Fund of Funds L.C. (the Revolving Fund) has been admitted as the Special Limited Partner; and Cimarron Capital Associates I, LLC (Cimarron), a Delaware limited liability company, has been admitted as a limited partner. Cimarron is employed by ICIC as the Fund's manager.

The investments by the Fund are focused principally on partnership interests in private venture capital funds and not in direct investments in individual businesses. Each portfolio fund in which the Fund invests (Portfolio Fund) makes a commitment to consider equity investments in businesses located within the State of Iowa and is required to maintain a physical presence within the State of Iowa. Such physical presence requirement can be met in a number of different ways and is subject to a written agreement.

On August 8, 2012, the partnership agreement of the Fund was amended to state that the Fund shall make no capital investments in any new portfolio entity, and shall not make new commitments to any existing portfolio entity, but it shall honor mandatory capital calls based on commitments to existing portfolio entities made prior to December 31, 2011. The August 8, 2012 amendments provide that the Fund is to dissolve no later than December 31, 2027. In addition, no new Partners are to be admitted to the Fund and the capital contributed by the Preferred Limited Partner shall be automatically increased without approval by any other Partner by the amount of funding provided by the Preferred Limited partner to meet mandatory capital calls of the existing portfolio entities.

### (2) Summary of Significant Accounting Policies

#### (a) Basis of Accounting

The Fund prepares its financial statements on the accrual basis of accounting, which recognizes revenue as earned and expenses when incurred, rather than when cash is actually received or disbursed.

#### (b) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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Notes to Financial Statements

December 31, 2012 and 2011

(c) ***Cash Equivalents***

Cash equivalents include highly liquid securities, investments in interest-bearing money market deposits, and short-term debt securities with maturities of three months or less when purchased.

(d) ***Investments***

In connection with the Fund's investment in a Portfolio Fund, the Portfolio Fund agrees to consider investments in Iowa companies that may, in turn, have a positive impact on the economy in Iowa. At December 31, 2012 and 2011, the Fund was not a controlling partner or member of any of the Portfolio Funds in which it was invested.

All of the Fund's investments are accounted for using the cost method. Under this method, income recognized by the Fund is limited to distributions received, except that distributions that exceed the Fund's share of earnings are applied to reduce the carrying value of the investment. Additional capital contributions are recorded as increases to the carrying value of the investment.

The Fund is generally not required to record its investments with non-readily determinable fair values on the balance sheet at fair value. However, the Fund does assess the fair value of the investments based on the information provided by management of the related Portfolio Fund, including annual audited financial statements. If the estimated fair value is less than the recorded cost of the investment, the investment is deemed impaired, and the Fund makes a determination of whether the impairment is temporary or other than temporary based on consideration of currently known facts and circumstances. If the impairment is determined to be other than temporary, the recorded amount of the investment is reduced, and a loss is recorded (see note 4).

Given the nature of the Fund's investments, determining the estimated fair value of the Fund's interest in these Portfolio Funds involves a high degree of subjectivity. Estimated fair values may differ significantly from the values that would result if a ready and active market for these investments existed, and such differences could be material. In addition, these estimated fair values could be subject to material changes in the near future, and such changes could have a significant impact on the Fund's financial statements.

(e) ***Fair Value of Instruments***

The Fund receives from the management of its respective Portfolio Funds estimates of fair value, as noted in note 4, based on assumptions that market participants would use in pricing an investment security in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

Level 1 Inputs – Unadjusted quoted prices in active markets for identical securities at the measurement date.

Level 2 Inputs – Other than quoted prices included in Level 1 inputs that are observable including quoted prices for similar securities or quoted prices in markets that are not active.

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Level 3 Inputs – Unobservable inputs to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the security at measurement date.

All investments are recorded on the balance sheets at cost. The estimates of fair value of the investments in note 4 are based on Level 3 inputs.

**(f) Interest Income**

Interest income is recognized as earned.

**(g) Tax Status**

The Fund is a partnership that is considered a pass-through entity for federal, state, and local income tax purposes. Accordingly, no provision for income taxes is reflected in the financial statements. Allocation of Fund profits and losses for tax return purposes is based upon taxable income, which may differ from profits and losses for financial reporting purposes.

The Fund files income tax returns in the U.S. federal jurisdiction and multiple state jurisdictions. The Fund is currently not under income tax examination by the IRS or any state. For federal and state tax purposes, the Fund's 2009 through 2012 tax years remain open for examination by the tax authorities due to the statute of limitations. The Fund had no unrecognized tax benefits as of December 31, 2012 and 2011.

**(h) Risks and Uncertainties**

The Fund's ability to recover its investment in the various Portfolio Funds is dependent upon a number of factors, including the ability of the individual Portfolio Funds to generate and distribute cash flows to the Fund, their ability to execute investment exit strategies in accordance with their individual objectives, the economic and industry conditions in the geographical areas in which the Portfolio Funds operate and other factors that may affect national securities markets.

**(i) Subsequent Events**

Revisions to Iowa Code 15E.61 et seq, including new Section 15E.72, were adopted in 2013. The authorizing legislation, as revised, codifies portions of the August 8, 2012 amendments to the Partnership Agreement. The 2013 legislation also limits the authority of ICIC to actions needed to comply with existing agreements and to wind down the Fund; provides that all returns payable to the Revolving Fund under the Partnership Agreement must instead be paid to the general fund of the State of Iowa. Although the ultimate effects of this legislation are yet to be determined, these revisions may affect the collectability of the Fund's receivable from ICIC, as described in note 5.

The Fund has evaluated subsequent events from the balance sheet date through July 1, 2013, the date at which the financial statements were available to be issued, and determined there are no other items requiring recognition or disclosure in the financial statements.

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Notes to Financial Statements

December 31, 2012 and 2011

### (3) Partnership Profits, Losses, and Cash Distributions

The Partnership Agreement, as amended on August 8, 2012, provides that amounts received by the Fund from a Portfolio Fund (including proceeds realized by the Fund from a sale of property distributed by a Portfolio Fund) net of expenses and reserves (collectively considered to be net cash flow), generally shall be distributed first to Cimarron as the Fund's Manager to defray any income tax liabilities arising from its ownership of an interest in the Fund (determined pursuant to the Partnership Agreement), and thereafter among the Partners as follows:

- First, to the Preferred Limited Partner to be applied solely to obligations under the Preferred Limited Partner's loan agreements, including the obligation to reimburse the State for verified tax credit, interest and expense;
- Second, to Cimarron, until Cimarron has received the distributions it would have received under the Partnership Agreement but for the August 8, 2012 amendments equal to a 7.5% "carried interest" on the Fund's profits and net losses from interests in portfolio investments (as determined under the Partnership Agreement) and an additional amount based on the amount and time period of the deferral calculated at a rate of 12% per annum; and
- Thereafter, to the partners based upon the provisions of the Partnership Agreement as in effect prior to the August 8, 2012 amendments.

Prior to the August 8, 2012 amendments, the Partnership Agreement provided that all amounts received by the Fund from a Portfolio Fund (including proceeds realized by the Fund from a sale of property distributed by a Portfolio Fund) net of expenses and reserves (collectively considered to be net cash flow), generally shall be distributed first to Cimarron as the Fund's Manager to defray any income tax liabilities arising from its ownership of an interest in the Fund (determined pursuant to the Partnership Agreement), and thereafter among the Partners as follows:

- First, to the Preferred Limited Partners, in proportion to their Unpaid Distribution Preferences (as defined in the Partnership Agreement) in respect of the particular portfolio investment which includes compounding at a Minimum Rate (as calculated from time to time per the Partnership Agreement) until the Preferred Limited Partners have received distributions equal to their Distribution Preference (as defined in the Partnership Agreement) with respect to such portfolio investment;
- Second, to Cimarron, until Cimarron has received distributions equal to 7.5% "carried interest" on the Fund's profits and net losses from interests in portfolio investments (as determined under the Partnership Agreement);
- Third, to the Preferred Limited Partners, in proportion to their respective Aggregated Unpaid Distribution Preferences (as defined in the Partnership Agreement) which includes compounding at a Minimum Rate (as calculated from time to time per the Partnership Agreement) until the Preferred Limited Partners have received distributions equal to the sum of their Distribution Preferences with respect to all portfolio investments;
- Fourth, to the Preferred Limited Partners, in proportion to their respective unpaid Scheduled Return until each Preferred Limited Partner has received distributions equal to their Scheduled Return;

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- Fifth, 100% to the Special Limited Partner (who is owned by ICIC) until the cumulative distributions to the Special Limited Partner equals the product of 10 multiplied by the cumulative distributions previously made to Cimarron as “carried interest” above;
- Thereafter, 99% to the Special Limited Partner and 1% to Cimarron.

For the years ended December 31, 2012 and 2011, net cash flow was distributed to the Preferred Limited Partner.

For the year ended December 31, 2012, distributions from Portfolio Funds totaled \$3,938,465, of which \$1,298,748 represented a return of invested capital. For the year ended December 31, 2011, distributions from Portfolio Funds totaled \$2,769,202 of which \$1,483,560 represented a return of invested capital.

### (4) Portfolio Investments

Investment in Portfolio Funds at December 31, 2012 and 2011 are set forth below. The Fund had no investment commitments at December 31, 2012 other than discussed below.

#### Prolog Capital II, L.P.:

Headquarters	St. Louis, Missouri
Business	Venture capital fund investing in early stage life sciences firms
Ownership	7.60% Equity interest
Investment commitment	\$ 5,000,000
2012 Cost basis	3,891,474
2011 Cost basis	3,818,710

#### Bayview Capital Partners II, L.P.:

Headquarters	Minnetonka, Minnesota
Business	Venture capital fund investing in later stage small manufacturers, distributors, and business service firms
Ownership	5.29% Equity interest
Investment commitment	\$ 2,750,000
2012 Cost basis	1,650,000
2011 Cost basis	1,650,000

#### Village Ventures Fund II A, L.P.:

Headquarters	Williamstown, Massachusetts
Business	Venture capital fund investing in businesses of every kind and character within the United States
Ownership	99.99% Equity interest
Investment commitment	\$ 6,206,417
2012 Cost basis	5,287,106
2011 Cost basis	5,287,106

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#### LFE Growth Fund II, L.P.:

Headquarters	Minneapolis, Minnesota
Business	Venture capital fund investing primarily in small and medium-sized companies in the health, consumer, and business services sectors. The Fund has a special focus on businesses owned or led by women or that target female consumers
Ownership	15.23% Equity interest
Investment commitment	\$ 5,000,000
2012 Cost basis	4,625,478
2011 Cost basis	4,386,927

#### OCA Venture Partners II, L.P.:

Headquarters	Chicago, Illinois
Business	Venture capital fund investing in early stage companies with dramatic growth potential, primarily in technology, financial services, for-profit education and technology-enabled services located in the United States
Ownership	9.99% Equity interest
Investment commitment	\$ 5,000,000
2012 Cost basis	3,048,893
2011 Cost basis	2,358,819

#### Petra Growth Fund II, L.P.:

Headquarters	Nashville, Tennessee
Business	Venture capital fund investing in businesses of every kind and character within the United States
Ownership	9.20% Equity interest
Investment commitment	\$ 5,000,000
2012 Cost basis	1,831,881
2011 Cost basis	1,831,881

#### Stone Arch Capital II, L.P.:

Headquarters	Minneapolis, Minnesota
Business	Venture capital fund investing in businesses of every kind and character within the United States
Ownership	3.70% Equity interest
Investment commitment	\$ 6,000,000
2012 Cost basis	2,345,773
2011 Cost basis	2,905,200

The Portfolio Funds held at December 31, 2012 and 2011 were evaluated for impairment due to the fact that some of these Portfolio Funds and their respective underlying portfolio of companies are experiencing

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### Notes to Financial Statements

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losses in the initial phases of operations as is usual in these types of investments. The estimated unaudited aggregate fair values of the Portfolio Funds at December 31, 2012 and 2011 totaled approximately \$26,100,000 and \$23,600,000, respectively, resulting in an unaudited aggregate net unrealized gain of approximately \$3.4 million at December 31, 2012 and an unaudited aggregate net unrealized gain of approximately \$1.2 million at December 31, 2011. The unaudited aggregate amounts of gross unrealized losses that have been in an unrealized loss position for a period greater than twelve months at December 31, 2012 and 2011 were approximately \$1,846,000 and \$2,191,000, respectively. The Fund considers these losses to be temporary. As the underlying companies in which the Portfolio Funds invest develop their anticipated potential, the Fund anticipates that the fair values of these Portfolio Funds will increase to equal or exceed the Fund's cost.

#### (5) Transactions with Related Parties

*Transactions with Iowa Capital Investment Corporation, Inc.* – The Fund pays to ICIC, as General Partner, an annual management fee, determined in accordance with Iowa Code 15E.61 and in accordance with the August 8, 2012 amendments. At the request of any partner, the General Partner shall provide reasonable documentation of its reasonable and necessary costs incurred. Fees incurred under these provisions were approximately \$204,050 and \$187,500 for the years ended December 31, 2012 and 2011, respectively, and were recorded in general and administrative expenses. The Fund paid certain start-up legal costs on behalf of ICIC as the General Partner to prepare for operations and has a receivable from the General Partner for these costs of \$847,039. ICIC will repay those costs out of future management fees and returns on investments. No such payments were made during 2012 or 2011.

*Transactions with Iowa Designated Investor, Inc.* – IDI has a capital commitment obligation, subject to its ability to obtain financing, to the Fund for an amount equal to \$40,000,000 for the years ended December 31, 2012 and 2011, in exchange for an economic interest in the Fund. On February 23, 2011, IDI entered into two line of credit agreements with two banks for a total of \$40,000,000, with a maturity date of February 22, 2012 (original loan). On February 22, 2012, IDI's line of credit was extended to April 22, 2012. The line of credit was not paid at maturity. On August 8, 2012, IDI and the banks agreed to modify the original loan agreement (modified loan agreement). The modified loan agreement provides for an up to a \$40 million line of credit to March 30, 2018.

Borrowings on the lines are limited based on a combination of the floating interest rate, ongoing operating costs, the volume and pace at which capital is called by the Fund's individual portfolio funds and the size of, and rate paid on, a compensating balance.

IDI has pledged all of its equity interest in the Fund as collateral. The Fund has also guaranteed the modified loan agreement, and in the event of default by IDI, all outstanding principal and interest will be payable by the Fund. In addition, the loan agreement is collateralized by tax credit certificates.

Contingent tax credit certificates are issued by the Iowa Capital Investment Board (ICIB), an agency of the State of Iowa, under authority granted by the Fund's enabling statute and rules (Iowa Code 15E.61 and Iowa Administrative Code, Section 123, Chapter 4.1). Tax credit certificates are issued based upon a commitment by IDI to invest in Fund. The original loan was secured by the collateral assignment of contingent tax credit certificates issued to IDI in the amount of \$57 million as of December 31, 2011. After modification of the original loans, the contingent tax credit certificates were re-issued to the bank.

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Notes to Financial Statements

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To redeem the tax credit certificates, the contingent certificates are presented to the ICIB for issuance of a verified tax credit certificate. As of December 31, 2012, ICIB has issued to the bank a verified tax credit certificate of \$25 million and a contingent tax credit certificate of \$31 million.

Concurrently with the modified loan agreement, IDI entered into a subordinated note with the State of Iowa. Under this facility, IDI will reimburse the State for, and pay to the State, the full cost for the amount of any existing or future tax credits verified and sold or otherwise used by any taxpayer in collateral support of the new loan. As collateral for this agreement, IDI has pledged its partnership interest in the Fund and all distributions, dividends, and rights to payment from the Fund. The Fund has also guaranteed the subordinate note in the event of default by IDI.

*Transactions with Cimarron Capital Associates I, LLC.* – The Fund pays management fees to Cimarron. Fees paid under these provisions were approximately \$376,250 and \$410,000 for the years ended December 31, 2012 and 2011, respectively. In addition, the Fund paid tax consortium fees to Cimarron for organizing and maintaining tax credit purchase agreements. Fees incurred under these provisions were \$64,629 and \$56,210 for the years ended December 31, 2012 and 2011, respectively, and were recorded in general and administrative expenses. On August 8, 2012, the Partnership Agreement Amendment removed the tax consortium fees and limited the management fee paid Cimarron to \$275,000 per year payable in equal quarterly installments.