

Upper Des Moines Opportunity, Inc.
Graettinger, Iowa

Financial Statements and Supplementary Information
Year Ended September 30, 2013

Upper Des Moines Opportunity, Inc.

Financial Statements and Supplementary Information
Year Ended September 30, 2013

Table of Contents

Independent Auditor's Report	1
Financial Statements	
Statement of Financial Position.....	3
Statement of Activities.....	4
Statement of Cash Flows.....	5
Notes to Financial Statements.....	6
Supplementary Information	
Schedule of Program Activity	13
Schedule of Expenditures of Federal Awards and List of Programs.....	24
Schedule of Indirect Cost Account.....	28
Schedule of Computation of Indirect Costs.....	29
Schedule of Iowa Department of Human Rights Grant Expenses of Completed Contracts Overlapping Fiscal Years	30
Schedule of Revenue and Expenses Compared to Budget.....	31
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters	46
Independent Auditor's Report on Compliance For Each Major Federal Program and on Internal Control Over Compliance.....	48
Schedule of Findings and Questioned Costs	50



Independent Auditor's Report

Board of Directors
Upper Des Moines Opportunity, Inc.
Graettinger, Iowa

Report on Financial Statements

We have audited the accompanying financial statements of Upper Des Moines Opportunity, Inc., which comprise the statement of financial position as of September 30, 2013, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Upper Des Moines Opportunity, Inc. as of September 30, 2013, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

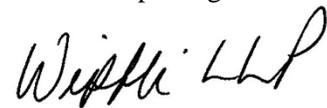
Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of program activity, Schedules A-1 to A-11, schedule of expenditures of federal awards and list of programs, Schedules B-1 to B-4, which includes the requirements of U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, Schedules C through E, and Schedules F-1 through F-15 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated January 20, 2014, on our consideration of Upper Des Moines Opportunity, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Upper Des Moines Opportunity, Inc.'s internal control over financial reporting and compliance.


Wipfli LLP

January 20, 2014
Madison, Wisconsin

Upper Des Moines Opportunity, Inc.

Statement of Financial Position

September 30, 2013

<i>Assets</i>	
Current assets:	
Cash	\$ 827,419
Certificates of deposit	163,714
Grants receivable	547,495
Accounts receivable	34,205
Inventory	74,418
Prepaid expenses	56,492
Notes receivable	330
Total current assets	1,704,073
Long-term assets:	
Restricted cash	8,815
Total long-term assets	8,815
Property and equipment, net	2,109,960
TOTAL ASSETS	\$ 3,822,848
<i>Liabilities and Net Assets</i>	
Current liabilities:	
Accounts payable	\$ 95,857
Accrued payroll and related expenses	328,599
Accrued other liabilities	19,540
Grant funds received in advance	211,126
Total current liabilities	655,122
Long-term liabilities:	
Security deposits	8,815
Total long-term liabilities	8,815
Total liabilities	663,937
Net assets:	
Unrestricted	2,908,962
Temporarily restricted	249,949
Total net assets	3,158,911
TOTAL LIABILITIES AND NET ASSETS	\$ 3,822,848

See accompanying notes to financial statements.

Upper Des Moines Opportunity, Inc.

Statement of Activities

Year Ended September 30, 2013

	Unrestricted	Temporarily Restricted	Total
Revenue:			
Grant revenue	\$ 12,180,654	\$ 0	\$ 12,180,654
Program income	203,048	15,177	218,225
Rental income	105,291	0	105,291
Interest income	2,796	0	2,796
Donations	341,669	0	341,669
Other income	144,550	0	144,550
In-kind contributions	723,789	0	723,789
Net assets released from restrictions	45,905	(45,905)	0
Total revenue	13,747,702	(30,728)	13,716,974
Expenses:			
Program activities:			
Child education	5,474,487	0	5,474,487
Weatherization/energy assistance	4,385,096	0	4,385,096
Community services	1,232,156	0	1,232,156
Food programs	743,979	0	743,979
Health services	444,597	0	444,597
Housing	10,510	0	10,510
UDMO rental	110,656	0	110,656
Total program expenses	12,401,481	0	12,401,481
Supportive services:			
Management and general	793,601	0	793,601
Outreach	612,945	0	612,945
Corporate	51,837	0	51,837
Fund-raising	1,459	0	1,459
Total support services	1,459,842	0	1,459,842
Total expenses	13,861,323	0	13,861,323
Change in net assets	(113,621)	(30,728)	(144,349)
Net assets - Beginning of year	3,022,583	280,677	3,303,260
Net assets - End of year	\$ 2,908,962	\$ 249,949	\$ 3,158,911

See accompanying notes to financial statements.

Upper Des Moines Opportunity, Inc.

Statement of Cash Flows Year Ended September 30, 2013

Increase (decrease) in cash:	
Cash flows from operating activities:	
Change in net assets	(\$ 144,349)
<hr/>	
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Depreciation	266,308
Gain on disposal of property and equipment	(25,466)
Changes in operating assets and liabilities:	
Grants receivable	107,382
Accounts receivable	58,062
Inventory	(1,727)
Prepaid expenses	(8,153)
Accounts payable	(205,665)
Accrued payroll and related expenses	(47,691)
Accrued other liabilities	(8,748)
Grant funds received in advance	(16,668)
Security deposits	3,285
<hr/>	
Net cash used in operating activities	(23,430)
<hr/>	
Cash flows from investing activities:	
Increase in restricted cash	(3,285)
Purchase of certificates of deposit	(518)
Collection of notes receivable	6,434
Proceeds from sale of property and equipment	19,656
Purchase of property and equipment	(62,707)
<hr/>	
Net cash used in investing activities	(40,420)
<hr/>	
Net change in cash	(63,850)
Cash - Beginning of year	891,269
<hr/>	
Cash - End of year	\$ 827,419
<hr/>	
Supplemental schedule of noncash investing activity:	
Trade-in of vehicle	\$ 15,972

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 1 Summary of Significant Accounting Policies

Nature of Operations

Upper Des Moines Opportunity, Inc. (UDMO) was organized as a nonprofit organization in 1966. UDMO's mission is to build a partnership within communities to alleviate the conditions and causes of poverty. These activities are performed through a variety of programs in the Iowa counties of Buena Vista, Clay, Dickinson, Emmet, O'Brien, Hamilton, Humboldt, Webster, Wright, Osceola, Palo Alto, and Pocahontas. UDMO is primarily supported through federal, state, and local grants. The Head Start and Low-Income Home Energy Assistance grants account for approximately 30% and 27% of its total revenue, respectively.

Basis of Presentation

The basic financial statements are prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States.

Classification of Net Assets

Net assets and revenue, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of UDMO and changes therein are classified and reported as follows:

Unrestricted Net Assets - Net assets that are not subject to donor-imposed stipulations or where donor-imposed stipulations are met in the year of the contribution.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that may or may not be met, either by actions of UDMO and/or the passage of time. When a restriction expires, temporarily restricted net assets are transferred to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by UDMO. Generally, the donors of these assets permit UDMO to use all or part of the income earned on any related investments for general or specific purposes. Currently, UDMO does not have any permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies (Continued)**

Revenue Recognition/Grant Funds Received in Advance

Contributions are recognized when the donor makes a promise to give to UDMO that is, in substance, unconditional. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. When a restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as released from restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Grants are either recorded as contributions or exchange transactions based on criteria contained in the grant award.

A. Grant Awards that are Contributions

Grants that qualify as contributions are recorded as invoiced to the funding sources. Revenue is recognized in the accounting period when the related allowable expenses are incurred. Amounts received in excess of expenses are reflected as grant funds received in advance.

B. Grant Awards that are Exchange Transactions

Exchange transactions reimburse based on a predetermined rate for services performed. The revenue is recognized in the period the service is performed.

Accounts Receivable, Notes Receivable, and Allowance for Doubtful Accounts

UDMO analyzes the receivables and records an allowance that management believes will reserve for possible losses on existing receivables that may become uncollectible. The evaluations take into consideration such factors as evaluations of the collectability, prior loss experience, current economic conditions, and the age of the receivable balance. An account is considered uncollectible when all collection efforts prove worthless. Currently, management believes all to be collectible; therefore, there is no allowance.

Collateral is generally required for notes receivable.

Inventory

Inventory, which is primarily weatherization inventory, is valued at the lower of cost or market. Cost is determined on the first-in, first-out basis. The costs of inventories are recorded as expenses when consumed.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies (Continued)**

Property and Equipment

Property and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful life of the asset. UDMO capitalizes equipment purchased with agency funds with a cost greater than \$5,000 and a useful life of more than one year. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. If there are no donor restrictions regarding how long a donated asset must be maintained, UDMO reports expirations of donor restrictions when the donated assets are placed in service and reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment purchased with grant funds are owned by UDMO while used in the program for which they were purchased or in other future authorized programs. However, the various funding sources have a reversionary interest in the property and equipment purchased with grant funds. Its disposition, as well as the ownership of any proceeds therefrom, is subject to funding source regulations. The net book value of grant-funded equipment was \$1,270,922.

Income Taxes

UDMO is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and a similar section of the Iowa income tax law, which provides tax exemption for corporations organized and operated exclusively for religious, charitable, or educational purposes.

UDMO is required to assess whether it is more likely than not that a tax position will be sustained upon examination on the technical merits of the position assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognition threshold, the benefit of that position is not recognized in the financial statements. UDMO has determined there are no amounts to record as assets or liabilities related to uncertain tax positions. Federal returns for the fiscal years ended September 30, 2010 and beyond remain subject to examination by the Internal Revenue Service.

In-Kind Contributions

UDMO has recorded in-kind contributions for space and professional services in the statement of activities in accordance with a financial accounting standard that requires that only contributions of service received that create or enhance a nonfinancial asset or require specialized skill by the individual possessing those skills and would typically need to be purchased if not provided by donation be recorded. The requirements of this standard are different than the in-kind requirements of several of UDMO's grant awards. UDMO received contributions during the year with a value of \$1,109,159, primarily for its Head Start, Power Up Youth, and child development programs, which are not recorded in the statement of activities.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies (Continued)**

Indirect Cost Rate

Joint costs are allocated to benefiting programs using an indirect cost rate. Joint costs are those costs incurred for the common benefit of all of UDMO's programs that cannot be readily identified with a final cost objective. A provisional indirect cost rate has been approved by the U.S. Department of Health and Human Services (DHHS). A provisional indirect cost rate is based upon the projected costs of UDMO for the fiscal year under consideration. UDMO adjusts the provisional rate based upon actual experience. This adjusted rate is subject to approval by DHHS at which time the indirect cost rate becomes final. Any adjustments to the rate will be reflected in the financial statements when the rate is finalized. A provisional rate of 19.30% was approved; however, a rate of 19.20% was used during the fiscal year ended September 30, 2013.

Cost Allocation

UDMO utilizes cost allocation methods to distribute certain direct and indirect costs to its various programs. Costs, which are common to more than one program, have been identified and classified into cost pools. These cost pools have been allocated to the programs based on formulas developed by UDMO for each pool.

Subsequent Events

Subsequent events have been evaluated through January 20, 2014, which is the date the financial statements were available to be issued.

Note 2 **Fiscal Agent Activities**

UDMO acts as a fiscal agent for Early Childhood Iowa: Lakes Region Board (ECI). The revenue and expenses related to this activity are not included in these financial statements. At September 30, 2013, there were no amounts due from ECI for the fiscal agent contract.

Note 3 **Concentration of Credit Risk**

UDMO maintains cash balances and certificates of deposit at a bank. Balances up to \$250,000 are insured by the Federal Deposit Insurance Corporation (FDIC). At times during the year, the bank balance may have been in excess of the FDIC coverage. Bank balances in excess of FDIC coverage are insured by Iowa Code as Public Funds.

Note 4 **Restricted Cash**

Restricted cash consists of funds set aside for security deposits for the housing project. These funds are restricted and disbursements must be for the repayment of security deposits. As of September 30, 2013, the restricted cash balance was \$8,815.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 5 Grants Receivable

This balance consists of amounts due from various agencies as follows:

Federal programs	\$ 461,172
State programs	<u>86,323</u>
Total	<u>\$ 547,495</u>

Note 6 Notes Receivable

Notes receivable of \$330 is from Graettinger Economic Development, due in monthly installments of \$331, including interest of 3%, due October 2013. As of September 30, 2013, Graettinger Economic Development was current on their payments to UDMO.

Note 7 Property and Equipment

The balance at September 30, 2013, consists of the following:

Land	\$ 147,600
Buildings	2,502,478
Equipment	<u>1,029,266</u>
Subtotal	3,679,344
Accumulated depreciation	<u>(1,569,384)</u>
Property and equipment, net	<u>\$ 2,109,960</u>

Note 8 Lessor Activity

UDMO owns a project that is a mix of low- to moderate-income housing facilities. Leases are all for one year or less.

A summary of the acquisition costs and accumulated depreciation on the above properties is as follows:

Land	\$ 80,635
Buildings	<u>1,642,939</u>
Subtotal	1,723,574
Accumulated depreciation	<u>(626,862)</u>
Land and building, net	<u>\$ 1,096,712</u>

Total rental income from this project for the year ended September 30, 2013, was \$97,464.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 9 Operating Leases

UDMO leases buildings and equipment for offices and operations. Building and equipment rental expense for the year ended September 30, 2013, was \$162,744. Future minimum lease payments under all operating leases are as follows:

<u>Year Ending September 30</u>	<u>Amount</u>
2014	\$ 107,125
2015	30,370
2016	18,324
2017	8,950
2018	7,200
<u>Total</u>	<u>\$ 171,969</u>

Note 10 Pension and Retirement Benefits

UDMO contributes to the Iowa Public Employees' Retirement System (IPERS), which is a cost-sharing multiple-employer defined benefit pension plan administered by the state of Iowa. IPERS provides retirement and death benefits, which are established by state statute, to plan members and beneficiaries. For additional IPERS plan information, see www.ipers.org.

Plan members were required to contribute 5.78% of annual salary and UDMO was required to contribute 8.67% of payroll from October 1, 2012 to June 30, 2013. Beginning July 1, 2013, plan members were required to contribute 5.95% of their annual salary and UDMO was required to contribute 8.93% of annual payroll. Contribution requirements are established by state statute. UDMO's contribution to IPERS for the year ended September 30, 2013, was \$400,331.

Note 11 Temporarily Restricted Net Assets

Temporarily restricted net assets of \$249,949 consist of restricted funds unspent in state and local programs and temporarily restricted donations as of September 30, 2013.

Note 12 Grant Awards

At September 30, 2013, UDMO had received future funding commitments under various grants of approximately \$3,464,000. These commitments are not recognized in the accompanying financial statements as revenue and receivables as they are conditional awards.

Upper Des Moines Opportunity, Inc.

Notes to Financial Statements

Note 13 **Commitments and Contingencies**

UDMO participates in a number of federally assisted and state grant programs. These programs are subject to program compliance audits by the grantors and their representatives. Any disallowed costs may constitute a liability of UDMO. UDMO is also required to match 25% of the grant funds received from the Head Start program with local resources. UDMO believes that it is in substantial compliance with all grant requirements, including those related to matching and disallowed costs, and any noncompliance, if any, would not be significant.

Supplementary Information

Upper Des Moines Opportunity, Inc.

Schedule A-1

Schedule of Program Activity

Year Ended September 30, 2013

	FEDERAL PROGRAMS						
	Department of Agriculture						
	Total	10.557		10.557 Subtotal	10.558		10.558 Subtotal
		Women, Infants, and Children 5883A047 (1)	Women, Infants, and Children 1191-05-47 (2)		DPI Food Reimbursement 74-8011 (3)	Child & Adult Care Food 74-8017 (4)	
REVENUE							
Grant revenue	\$ 12,180,654	\$ 446,684	\$ 689	\$ 447,373	\$ 244,494	\$ 544,667	\$ 789,161
Program income	218,225	6,799	0	6,799	0	0	0
Rental income	105,291	0	0	0	0	0	0
Interest income	2,796	0	0	0	0	0	0
Donations	341,669	0	0	0	0	0	0
Other income	144,550	0	0	0	0	0	0
In-kind contributions	723,789	0	0	0	0	0	0
Total Revenue	13,716,974	453,483	689	454,172	244,494	544,667	789,161
EXPENSES							
Salaries	4,782,914	259,893	456	260,349	32,196	53,106	85,302
Fringe	1,533,089	84,164	146	84,310	10,444	17,024	27,468
Contract services	131,361	10,029	0	10,029	0	461	461
Travel	199,245	9,909	0	9,909	0	5,320	5,320
Space	365,747	8,781	0	8,781	0	1,866	1,866
Consumable supplies	525,690	20,197	0	20,197	19,770	3,986	23,756
Equipment lease	15,341	0	0	0	0	0	0
Direct client assistance	4,311,076	0	0	0	0	0	0
Other operational	437,420	10,610	0	10,610	175,902	452,708	628,610
Indirect	835,651	49,900	87	49,987	6,182	10,196	16,378
In-kind expense	723,789	0	0	0	0	0	0
Total Expenses	13,861,323	453,483	689	454,172	244,494	544,667	789,161
Change in Net Assets	(144,349)	0	0	0	0	0	0
Net assets - Beginning of year	3,303,260	0	0	0	0	0	0
NET ASSETS - End of year	\$ 3,158,911	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-2

Schedule of Program Activity

Year Ended September 30, 2013

	FEDERAL PROGRAMS						
	HUD	Department of Energy			Department of Health and Human Services		
	14.231	81.042			93.087	93.276	93.505
	Emergency Solutions Grant	DOE	DOE	81.042	Parent Partner	Power Up Youth	MIECHV
	74003-12-2	DOE-13-160	DOE-12-160	Subtotal	90CU0049/05	5H79SP014497-06	5884CH08
(5)	(6)	(7)		(8)	(9)	(10)	
REVENUE							
Grant revenue	\$ 11,148	\$ 145,460	\$ 255,883	\$ 401,343	\$ 7,166	\$ 114,175	\$ 38,354
Program income	0	0	0	0	0	320	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	0	0	0	0	0	10,047	0
In-kind contributions	0	0	0	0	0	141,650	0
Total Revenue	11,148	145,460	255,883	401,343	7,166	266,192	38,354
EXPENSES							
Salaries	1,467	32,985	66,595	99,580	4,578	46,737	23,435
Fringe	537	10,721	20,728	31,449	1,349	15,017	7,738
Contract services	0	0	0	0	0	21,426	37
Travel	120	2,063	5,453	7,516	161	8,113	1,645
Space	0	866	2,092	2,958	0	2,330	0
Consumable supplies	87	873	2,179	3,052	139	2,525	540
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	8,655	89,990	143,002	232,992	0	0	0
Other operational	0	1,629	3,048	4,677	60	19,420	459
Indirect	282	6,333	12,786	19,119	879	8,974	4,500
In-kind expense	0	0	0	0	0	141,650	0
Total Expenses	11,148	145,460	255,883	401,343	7,166	266,192	38,354
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-3

Schedule of Program Activity

Year Ended September 30, 2013

	FEDERAL PROGRAMS						
	Department of Health and Human Services						
	93.505		93.556		93.558		
	MIECHV 5883CH08 (11)	93.505 Subtotal	Nurturing Fathers ACFS 13-125 (12)	FaDSS 14-16-FO (13)	FaDSS 13-16-FO (14)	Nurturing Fathers ACFS 13-125 (15)	93.558 Subtotal
REVENUE							
Grant revenue	\$ 53,953	\$ 92,307	\$ 5,233	\$ 27,495	\$ 118,048	\$ 1,308	\$ 146,851
Program income	0	0	0	0	0	0	0
Rental income	0	0	0	0	0	0	0
Interest income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0
Total Revenue	53,953	92,307	5,233	27,495	118,048	1,308	146,851
EXPENSES							
Salaries	21,710	45,145	3,019	14,160	68,867	754	83,781
Fringe	6,721	14,459	930	4,925	21,541	233	26,699
Contract services	50	87	0	0	0	0	0
Travel	5,755	7,400	0	2,722	8,893	0	11,615
Space	0	0	0	419	2,258	0	2,677
Consumable supplies	9,122	9,662	648	334	1,193	162	1,689
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	0	0	0	1,064	0	0	1,064
Other operational	6,427	6,886	57	1,152	2,074	14	3,240
Indirect	4,168	8,668	579	2,719	13,222	145	16,086
In-kind expense	0	0	0	0	0	0	0
Total Expenses	53,953	92,307	5,233	27,495	118,048	1,308	146,851
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-4

Schedule of Program Activity

Year Ended September 30, 2013

	FEDERAL PROGRAMS						
	Department of Health and Human Services						
	93.568			93.568	93.569	93.575	
	LIHEAP 13-160 (16)	Weatherization HEAP 13-160 (17)	Weatherization HEAP 12-160 (18)	93.568 Subtotal	CSBG 13-16 (19)	Wrap DCFS 09-089-32 (20)	Wrap DCFS 09-089-32 (21)
REVENUE							
Grant revenue	\$ 3,146,279	\$ 392,579	\$ 128,242	\$ 3,667,100	\$ 396,930	\$ 28,605	\$ 233,741
Program income	0	0	0	0	0	0	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	31	0	0	31	0	0	0
In-kind contributions	0	0	0	0	0	0	0
Total Revenue	3,146,310	392,579	128,242	3,667,131	396,930	28,605	233,741
EXPENSES							
Salaries	184,935	132,936	5,279	323,150	237,555	15,220	135,026
Fringe	58,523	43,206	1,621	103,350	76,017	5,868	42,369
Contract services	0	0	0	0	10,000	0	0
Travel	1,731	8,313	464	10,508	0	11	93
Space	5,533	3,490	174	9,197	0	1,223	15,623
Consumable supplies	27,867	4,237	182	32,286	0	2,707	519
Equipment lease	0	(76)	13,807	13,731	0	0	0
Direct client assistance	2,827,743	169,104	105,466	3,102,313	0	0	0
Other operational	4,471	5,845	236	10,552	0	654	14,186
Indirect	35,507	25,524	1,013	62,044	73,358	2,922	25,925
In-kind expense	0	0	0	0	0	0	0
Total Expenses	3,146,310	392,579	128,242	3,667,131	396,930	28,605	233,741
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-5

Schedule of Program Activity

Year Ended September 30, 2013

	FEDERAL PROGRAMS						Total Federal Programs
	Department of Health and Human Services						
	93.575	93.600					
	93.575 Subtotal	Early Head Start 07CH6131/47 (22)	Early Head Start 07CH6131/46 (23)	Head Start 07CH6131/47 (24)	Head Start 07CH6131/46 (25)	93.600 Subtotal	
REVENUE							
Grant revenue	\$ 262,346	\$ 976,877	\$ 882,195	\$ 1,159,578	\$ 1,137,415	\$ 4,156,065	\$ 10,497,198
Program income	0	0	0	0	0	0	7,119
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	1,891	1,513	0	250	3,654	3,654
Other income	0	78	64	670	60	872	10,950
In-kind contributions	0	278,270	226,246	635,879	463,983	1,604,378	1,746,028
Total Revenue	262,346	1,257,116	1,110,018	1,796,127	1,601,708	5,764,969	12,264,949
EXPENSES							
Salaries	150,246	580,099	425,124	679,882	622,586	2,307,691	3,648,600
Fringe	48,237	190,816	131,007	225,255	192,009	739,087	1,168,909
Contract services	0	6,171	5,610	5,745	6,463	23,989	65,992
Travel	104	24,424	12,388	21,812	16,305	74,929	135,695
Space	16,846	16,410	15,473	27,550	25,420	84,853	129,508
Consumable supplies	3,226	21,037	129,121	27,361	93,369	270,888	368,155
Equipment lease	0	0	26,998	0	0	26,998	40,729
Direct client assistance	0	0	0	0	0	0	3,345,024
Other operational	14,840	28,510	56,427	42,105	62,036	189,078	888,030
Indirect	28,847	111,379	81,624	130,538	119,537	443,078	728,279
In-kind expense	0	278,270	226,246	635,879	463,983	1,604,378	1,746,028
Total Expenses	262,346	1,257,116	1,110,018	1,796,127	1,601,708	5,764,969	12,264,949
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-6

Schedule of Program Activity

Year Ended September 30, 2013

	STATE AND LOCAL PROGRAMS						
	Community School 4 year old Programs (26)	Community School 4 year old Programs (27)	Lakes Empowerment (28)	Lakes Empowerment (29)	Hometown Care Alliant (30)	IA Individual Assistance DCAT2-13-092 (31)	IA Individual Assistance DCAT2-13-091 (32)
REVENUE							
Grant revenue	\$ 70,872	\$ 282,690	\$ 30,820	\$ 98,623	\$ 23,939	\$ 3,441	\$ 4,224
Program income	0	0	0	0	0	0	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0
Total Revenue	70,872	282,690	30,820	98,623	23,939	3,441	4,224
EXPENSES							
Salaries	41,671	153,511	14,924	48,731	0	0	0
Fringe	14,783	47,658	5,154	15,142	0	0	0
Contract services	170	525	0	0	0	163	201
Travel	379	7,513	1,785	12,990	0	0	0
Space	0	0	93	837	0	0	0
Consumable supplies	1,595	55,464	284	655	2,415	0	0
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	0	0	0	0	21,524	3,258	4,023
Other operational	4,273	9,495	5,715	10,912	0	20	0
Indirect	8,001	8,524	2,865	9,356	0	0	0
In-kind expense	0	0	0	0	0	0	0
Total Expenses	70,872	282,690	30,820	98,623	23,939	3,441	4,224
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-7

Schedule of Program Activity

Year Ended September 30, 2013

	STATE AND LOCAL PROGRAMS						
	Embrace Iowa (33)	Home Repair (34)	IA Individual Assistance FOSU-13-003 (35)	Chore Services (36)	HSOGP 11-II-74003 (37)	United Way Operational (38)	Reading is Fundamental (39)
REVENUE							
Grant revenue	\$ 10,555	\$ 21,108	\$ 242,196	\$ 36,000	\$ 187	\$ 0	\$ 0
Program income	0	0	0	3,214	0	0	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	2,024
Other income	0	0	0	0	0	6,374	0
In-kind contributions	0	0	0	0	0	0	0
Total Revenue	10,555	21,108	242,196	39,214	187	6,374	2,024
EXPENSES							
Salaries	0	0	7,527	154	0	1,340	0
Fringe	0	0	2,427	49	0	414	0
Contract services	0	815	0	0	0	0	0
Travel	0	0	0	0	0	0	0
Space	0	0	0	0	0	2,399	0
Consumable supplies	0	4	134	82	0	0	0
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	10,555	20,289	230,663	38,900	187	0	0
Other operational	0	0	0	0	0	1,964	2,024
Indirect	0	0	1,445	29	0	257	0
In-kind expense	0	0	0	0	0	0	0
Total Expenses	10,555	21,108	242,196	39,214	187	6,374	2,024
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-8

Schedule of Program Activity

Year Ended September 30, 2013

	STATE AND LOCAL PROGRAMS						
	Child Dev. Spirit Lake	Child Dev. Spirit Lake	Child Dev. Spencer	Child Dev. Spencer	Child Dev. Storm Lake	Child Dev. Storm Lake	Project Helper
	UD-13-0495-115	UD-12-0495-115	UD-13-3490-114	UD-12-3490-114	UD-13-0495-116	UD-12-0495-116	BHE Cares
	(40)	(41)	(42)	(43)	(44)	(45)	(46)
REVENUE							
Grant revenue	\$ 12,005	\$ 47,296	\$ 14,549	\$ 47,157	\$ 12,886	\$ 49,818	\$ 12,715
Program income	0	0	0	0	0	0	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	0	0	0	0	0	0	0
In-kind contributions	3,199	17,228	9,720	33,744	3,231	19,798	0
Total Revenue	15,204	64,524	24,269	80,901	16,117	69,616	12,715
EXPENSES							
Salaries	6,717	28,069	9,259	29,186	7,932	33,377	0
Fringe	2,392	8,741	3,277	9,117	2,839	10,400	0
Contract services	0	0	0	15	0	0	0
Travel	255	1,148	0	142	160	22	0
Space	618	5,487	0	1,496	0	0	0
Consumable supplies	37	1,228	92	1,306	155	1,137	0
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	0	0	0	0	0	0	12,715
Other operational	696	975	143	1,592	277	228	0
Indirect	1,290	1,648	1,778	4,303	1,523	4,654	0
In-kind expense	3,199	17,228	9,720	33,744	3,231	19,798	0
Total Expenses	15,204	64,524	24,269	80,901	16,117	69,616	12,715
Change in Net Assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - End of year	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-9

Schedule of Program Activity

Year Ended September 30, 2013

	STATE AND LOCAL PROGRAMS						
	I CARE IPS (47)	I CARE IPS (48)	Project Share Utilities (49)	Project Share Utilities (50)	FaDSS 14-16-FO (51)	FaDSS 13-16-FO (52)	Weatherization BHE 13-160 (53)
REVENUE							
Grant revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 29,787	\$ 100,560	\$ 89,889
Program income	4,923	1,496	3,582	1,009	0	0	0
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	0	0
Other income	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0
Total Revenue	4,923	1,496	3,582	1,009	29,787	100,560	89,889
EXPENSES							
Salaries	0	0	0	0	15,341	58,664	8,018
Fringe	0	0	0	0	5,336	18,351	2,606
Contract services	0	0	0	0	0	0	0
Travel	0	0	0	0	2,949	7,575	502
Space	0	0	0	0	453	1,923	210
Consumable supplies	2,192	0	0	0	361	1,016	212
Equipment lease	0	0	0	0	0	0	0
Direct client assistance	7,352	529	3,688	652	1,153	0	76,406
Other operational	0	0	0	0	1,249	1,767	396
Indirect	0	0	0	0	2,945	11,264	1,539
In-kind expense	0	0	0	0	0	0	0
Total Expenses	9,544	529	3,688	652	29,787	100,560	89,889
Change in Net Assets	(4,621)	967	(106)	357	0	0	0
Net assets - Beginning of year	11,365	(967)	10,295	(357)	0	0	0
NET ASSETS - End of year	\$ 6,744	\$ 0	\$ 10,189	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-10

Schedule of Program Activity

Year Ended September 30, 2013

	STATE & LOCAL PROGRAMS						TOTAL PROGRAM ACTIVITY
	Weatherization BHE 12-160 (54)	Weatherization IPL 13-160 (55)	Weatherization IPL 12-160 (56)	Weatherization MEC 13-160 (57)	Weatherization MEC 12-160 (58)	Total State and Local Programs	
REVENUE							
Grant revenue	\$ 9,111	\$ 120,136	\$ 80,066	\$ 157,277	\$ 75,549	\$ 1,683,456	\$ 12,180,654
Program income	0	0	0	0	0	14,224	21,343
Rental income	0	0	0	0	0	0	0
Investment income	0	0	0	0	0	0	0
Donations	0	0	0	0	0	2,024	5,678
Other income	0	0	0	0	0	6,374	17,324
In-kind contributions	0	0	0	0	0	86,920	1,832,948
Total Revenue	9,111	120,136	80,066	157,277	75,549	1,792,998	14,057,947
EXPENSES							
Salaries	804	10,716	7,069	14,028	6,670	503,708	4,152,308
Fringe	247	3,482	2,171	4,559	2,048	161,193	1,330,102
Contract services	0	0	0	0	0	1,889	67,881
Travel	71	670	620	877	585	38,243	173,938
Space	27	281	233	368	220	14,645	144,153
Consumable supplies	27	284	245	372	231	69,528	437,683
Equipment lease	0	0	0	0	0	0	40,729
Direct client assistance	7,745	102,116	68,056	133,686	64,216	807,713	4,152,737
Other operational	36	529	315	693	298	43,597	931,627
Indirect	154	2,058	1,357	2,694	1,281	68,965	797,244
In-kind expense	0	0	0	0	0	86,920	1,832,948
Total Expenses	9,111	120,136	80,066	157,277	75,549	1,796,401	14,061,350
Change in Net Assets	0	0	0	0	0	(3,403)	(3,403)
Net assets - Beginning of year	0	0	0	0	0	20,336	20,336
NET ASSETS - End of year	\$ 0	\$ 16,933	\$ 16,933				

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule A-11

Schedule of Program Activity

Year Ended September 30, 2013

	DISCRETIONARY				
	Outreach UDMO	Rental UDMO	Corporate UDMO	GAAP Adjustments	TOTAL DISCRETIONARY
	(59)	(60)	(61)		
REVENUE					
Grant revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Program income	196,882	0	0	0	196,882
Rental income	6,292	97,464	1,535	0	105,291
Investment income	0	0	2,796	0	2,796
Donations	331,142	0	4,849	0	335,991
Other income	66,716	193	60,317	0	127,226
In-kind contributions	0	0	0	(1,109,159)	(1,109,159)
Total Revenue	601,032	97,657	69,497	(1,109,159)	(340,973)
EXPENSES					
Salaries	191,215	0	439,391	0	630,606
Fringe	62,140	0	140,847	0	202,987
Contract services	450	11,265	51,765	0	63,480
Travel	19,693	7	5,607	0	25,307
Space	116,206	37,210	68,178	0	221,594
Consumable supplies	20,911	258	66,838	0	88,007
Equipment lease	775	0	13,781	(39,944)	(25,388)
Direct client assistance	158,339	0	0	0	158,339
Other operational	45,276	32,010	(733,117)	161,624	(494,207)
Indirect	36,712	0	1,695	0	38,407
In-kind expense	0	0	0	(1,109,159)	(1,109,159)
Total Expenses	651,717	80,750	54,985	(987,479)	(200,027)
Change in Net Assets	(50,685)	16,907	14,512	(121,680)	(140,946)
Net assets - Beginning of year	891,665	185,799	812,858	1,392,602	3,282,924
NET ASSETS - End of year	\$ 840,980	\$ 202,706	\$ 827,370	\$ 1,270,922	\$ 3,141,978

See Independent Auditor's Report.

Upper Des Moines Opportunity, Inc.

Schedule B-1

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended September 30, 2013

<u>Federal Grantor/Program Title</u>	<u>CFDA Number</u>	<u>Funding Source/ Pass-Through Entity</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
DEPARTMENT OF AGRICULTURE				
(1) Women, Infants, and Children 5883A047	10.557	Iowa Department of Public Health	10/01/12-09/30/13	\$ 446,684
(2) Women, Infants, and Children 1191-05-47		Iowa Department of Public Health	10/01/12-09/30/13	689
Total Federal Expenditures CFDA 10.557				447,373
(3) DPI Food Reimbursement 74-8011	10.558	Iowa Department of Education	10/01/12-09/30/13	244,494
(4) Child and Adult Care Food Program 74-8017		Iowa Department of Education	10/01/12-09/30/13	544,667
Total Federal Expenditures CFDA 10.558				789,161
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT				
(5) Emergency Solutions Grant 74003-12-2	14.231	Iowa Finance Authority	01/01/13-12/31/13	11,148
DEPARTMENT OF ENERGY				
(6) DOE DOE-13-160	81.042	Iowa Department of Human Rights	08/01/13-03/31/14	145,460
(7) DOE DOE-12-160		Iowa Department of Human Rights	04/01/12-12/31/13	255,883
Total Federal Expenditures CFDA 81.042				401,343
DEPARTMENT OF HEALTH AND HUMAN SERVICES				
(8) Parent Partner 90CU0049/05	93.087	Department of Health and Human Services	09/30/11-12/31/12	7,166
(9) Power Up Youth 5H79SP014497-06	93.276	Department of Health and Human Services	09/30/12-09/29/13	114,175
(10) Maternal, Infant, and Early Childhood Home Visiting Program 5884CH08	93.505	Iowa Department of Human Services	04/01/13-03/31/14	38,354
(11) Maternal, Infant, and Early Childhood Home Visiting Program 5883CH08		Iowa Department of Human Services	04/01/12-03/31/13	53,953
Total Federal Expenditures CFDA 93.505				92,307

Upper Des Moines Opportunity, Inc.

Schedule B-2

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended September 30, 2013

<u>Federal Grantor/Program Title</u>	<u>CFDA Number</u>	<u>Funding Source/ Pass-Through Entity</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
DEPARTMENT OF HEALTH AND HUMAN SERVICES (Continued)				
(12) Nurturing Fathers ACFS 13-125	93.556	Department of Health and Human Services	07/01/12-06/30/13	<u>5,233</u>
(13) Families Developing Self Sufficiency 14-16-FO	93.558	Iowa Department of Human Rights	07/01/13-06/30/14	27,495
(14) Families Developing Self Sufficiency 13-16-FO		Iowa Department of Human Rights	07/01/12-09/30/13	118,048
(15) Nurturing Fathers ACFS 13-125		Department of Health and Human Services	07/01/12-06/30/13	<u>1,308</u>
Total Federal Expenditures CFDA 93.558				<u>146,851</u>
(16) Low Income Home Energy Assistance Program 13-160	93.568	Iowa Department of Human Rights	10/01/12-09/30/13	3,146,279
(17) Weatherization Home Energy Assistance Program 13-160		Iowa Department of Human Rights	01/01/13-12/31/13	392,579
(18) Weatherization Home Energy Assistance Program 12-160		Iowa Department of Human Rights	01/01/12-12/31/12	<u>128,242</u>
Total Federal Expenditures CFDA 93.568				<u>3,667,100</u>
(19) Community Service Block Grant 13-16	93.569	Iowa Department of Human Rights	10/01/12-12/31/13	<u>396,930</u>
(20) Wrap DCFS 09-089-32	93.575	Iowa Department of Human Services	09/01/13-08/31/14	28,605
(21) Wrap DCFS 09-089-32		Iowa Department of Human Services	09/01/12-08/31/13	<u>233,741</u>
Total Federal Expenditures CFDA 93.575				<u>262,346</u>
(22) Early Head Start 07CH6131/47	93.600	Department of Health and Human Services	03/01/13-02/28/14	976,877
(23) Early Head Start 07CH6131/46		Department of Health and Human Services	03/01/12-02/28/13	882,195
(24) Head Start 07CH6131/47		Department of Health and Human Services	03/01/13-02/28/14	1,159,578
(25) Head Start 07CH6131/46		Department of Health and Human Services	03/01/12-02/28/13	<u>1,137,415</u>
Total Federal Expenditures CFDA 93.600				<u>4,156,065</u>
TOTAL FEDERAL EXPENDITURES				<u><u>\$ 10,497,198</u></u>

Upper Des Moines Opportunity, Inc.

Schedule B-3

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended September 30, 2013

<u>Federal Grantor/Program Title</u>	<u>Funding Source/ Pass-Through Entity</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
STATE AND LOCAL PROGRAMS			
(26) Community School 4 yr. old programs	Community School Districts	07/01/13-06/30/14	
(27) Community School 4 yr. old programs	Community School Districts	07/01/12-06/30/13	
(28) Lakes Empowerment	Lakes Area Empowerment	07/01/13-06/30/14	
(29) Lakes Empowerment	Lakes Area Empowerment	07/01/12-06/30/13	
(30) Hometown Care Alliant	Alliant Energy	10/01/12-09/30/13	
(31) IA Individual Assistance DCAT2-13-092	Iowa Department of Human Services	07/01/12-06/30/13	
(32) IA Individual Assistance DCAT2-13-091	Iowa Department of Human Services	07/01/12-06/30/13	
(33) Embrace Iowa	ICAA-The Des Moines Register	10/01/12-09/30/13	
(34) Home Repair	Elderbridge Agency and Northwest Aging	07/01/12-06/30/13	
(35) IA Individual Assistance FOSU-13-003	Iowa Department of Human Services	05/29/13-09/30/13	
(36) Chore Services	Elderbridge Agency and Northwest Aging	07/01/12-06/30/13	
(37) Homeless Shelter Operations Grant Program 11-II-74003	Iowa Department of Economic Development	01/01/12-12/31/12	
(38) United Way Operational	United Way	10/01/12-09/30/13	
(39) Reading is Fundamental	Local Donations	01/01/11-12/31/11	
(40) Child Development - Spirit Lake UD-13-0495-115	Iowa Department of Education	07/01/13-06/30/14	
(41) Child Development - Spirit Lake UD-12-0495-115	Iowa Department of Education	07/01/12-06/30/13	
(42) Child Development - Spencer UD-13-3490-114	Iowa Department of Education	07/01/13-06/30/14	
(43) Child Development - Spencer UD-12-3490-114	Iowa Department of Education	07/01/12-06/30/13	
(44) Child Development - Storm Lake UD-13-0495-116	Iowa Department of Education	07/01/13-06/30/14	
(45) Child Development - Storm Lake UD-12-0495-116	Iowa Department of Education	07/01/12-06/30/13	
(46) Project Helper BHE Cares	Black Hills Energy/ICAA	10/01/12-09/30/13	
(47) I CARE IPS	Mid-American Energy	01/01/13-12/31/13	
(48) I CARE IPS	Mid-American Energy	01/01/12-12/31/12	
(49) Project Share Utilities	Various Utilities	01/01/13-12/31/13	
(50) Project Share Utilities	Various Utilities	01/01/12-12/31/12	
(51) Families Developing Self Sufficiency 14-16-FO	Iowa Department of Human Rights	07/01/13-06/30/14	
(52) Families Developing Self Sufficiency 13-16-FO	Iowa Department of Human Rights	07/01/12-06/30/13	

Upper Des Moines Opportunity, Inc.

Schedule B-4

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended September 30, 2013

<u>Federal Grantor/Program Title</u>	<u>Funding Source/ Pass-Through Entity</u>	<u>Program Period</u>
STATE AND LOCAL PROGRAMS (Continued)		
(53) Weatherization - Black Hills Energy 13-160	Iowa Department of Human Rights	01/01/13-12/31/13
(54) Weatherization - Black Hills Energy 12-160	Iowa Department of Human Rights	01/01/12-12/31/12
(55) Weatherization - Interstate Power & Light 13-160	Iowa Department of Human Rights	01/01/13-12/31/13
(56) Weatherization - Interstate Power & Light 12-160	Iowa Department of Human Rights	01/01/12-12/31/12
(57) Weatherization - Mid-American Energy 13-160	Iowa Department of Human Rights	01/01/13-12/31/13
(58) Weatherization - Mid-American Energy 12-160	Iowa Department of Human Rights	01/01/12-12/31/12
DISCRETIONARY		
(59) Outreach UDMO	Fees, program income, donations	10/01/12-09/30/13
(60) Rental UDMO	Rental activity	10/01/12-09/30/13
(61) Corporate UDMO	Discretionary interest, miscellaneous income, donations	10/01/12-09/30/13

Notes to Schedule of Expenditures of Federal Awards and List of Programs

NOTE 1: The Schedule of Expenditures of Federal Awards and List of Programs (the "Schedule") includes the federal grant activity of Upper Des Moines Opportunity, Inc. under programs of the federal government for the year ended September 30, 2013. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Because the schedule presents only a selected portion of the operations of Upper Des Moines Opportunity, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of Upper Des Moines Opportunity, Inc.

NOTE 2: Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

Upper Des Moines Opportunity, Inc.

Schedule C

Schedule of Indirect Cost Account

Year Ended September 30, 2013

Expenditures:

Salaries	\$ 430,564
Fringe	138,019
Other professional	8,542
Contracted services	7,826
Auditing	31,700
Travel	28,065
Occupancy	17,311
Stationary	3,390
Reproduction	3,097
Computer supplies	21,038
Office supplies	23,196
Depreciation	11,917
Insurance	49,967
Telephone	6,512
Internet	3,224
Postage	6,835
Miscellaneous	13,925
Service contracts	7,776
Registrations	17,446
<hr/>	
Total indirect cost expenses	830,350
<hr/>	
Reimbursement	835,651
<hr/>	
Current year excess of reimbursements over expenses	5,301
Net assets - Beginning of year	63,279
<hr/>	
Net assets - End of year	\$ 68,580

Upper Des Moines Opportunity, Inc.

Schedule D

Schedule of Computation of Indirect Costs

Year Ended September 30, 2013

Total salaries - regular	\$ 4,782,914
Indirect cost salaries	(430,564)
<hr/>	
Total direct salaries	4,352,350
Indirect cost rate	19.2%
<hr/>	
Allocable indirect costs	835,651
Amount reimbursed	835,651
<hr/>	
Variance	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule E

Schedule of Iowa Department of Human Rights Grant Expenses of Completed

Contracts Overlapping Fiscal Years

Year Ended September 30, 2013

Program	Grant Number	Grant Period	Expenses		Total	Program Budget
			Prior Years	Current Year		
DOE Weatherization	DOE 12-160	04/01/12-12/31/12	\$ 236,035	\$ 255,883	\$ 491,918	\$ 491,918
HEAP Weatherization	HEAP 12-160	01/01/12-12/31/12	411,481	128,242	539,723	1,109,826
Family Development and Self-Sufficiency	FaDSS 13-16-FO	07/01/12-09/30/13	52,199	218,608	270,807	270,807
BHE Weatherization	BHE 12-160	01/01/12-12/31/12	66,630	9,111	75,741	75,741
IPL Weatherization	IPL 12-160	01/01/12-12/31/12	24,376	80,066	104,442	104,442
MEC Weatherization	MEC 12-160	01/01/12-12/31/12	99,704	75,549	175,253	175,253
CSBG	CSBG 12-16	10/01/11-12/31/12	430,366	0	430,366	430,366

Upper Des Moines Opportunity, Inc.

Schedule F-1

Schedule of Revenue and Expenses Compared to Budget

Expenses of DOE Weatherization (Contract No. DOE 13-160)

Two Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 216,912	\$ 145,460	\$ 71,452
Program expenses:			
Administration	20,000	9,745	10,255
Health and safety	39,382	26,800	12,582
Support	51,000	45,725	5,275
Labor	53,265	32,642	20,623
Material	53,265	30,548	22,717
Totals	\$ 216,912	\$ 145,460	\$ 71,452

Upper Des Moines Opportunity, Inc.

Schedule F-2

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed DOE Weatherization (Contract No. DOE 12-160)

Eighteen Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 491,918	\$ 491,918	\$ 0
Program expenses:			
Administration	24,595	24,595	0
Health and safety	93,465	108,211	(14,746)
Support	118,060	187,286	(69,226)
Labor	127,899	91,142	36,757
Material	127,899	80,684	47,215
Totals	\$ 491,918	\$ 491,918	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule F-3

Schedule of Revenue and Expenses Compared to Budget

Expenses of HEAP Weatherization (Contract No. HEAP 13-160)

Nine Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 1,010,050	\$ 392,579	\$ 617,471
Program expenses:			
Administration	53,174	18,784	34,390
Health and safety	184,917	126,564	58,353
Support	239,369	155,523	83,846
Labor	248,870	46,141	202,729
Material	248,870	42,168	206,702
Equipment/Training	32,350	899	31,451
Pollution occurrence insurance	2,500	2,500	0
Totals	\$ 1,010,050	\$ 392,579	\$ 617,471

Upper Des Moines Opportunity, Inc.

Schedule F-4

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed HEAP Weatherization (Contract No. HEAP 12-160)

Year Ended December 31, 2012

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 1,109,826	\$ 539,723	\$ 570,103
Program expenses:			
Administration	41,249	7,292	33,957
Health and safety	147,848	63,402	84,446
Support	188,086	95,886	92,200
Augmented Support	306,590	306,589	1
Labor	201,652	33,643	168,009
Material	201,652	33,678	167,974
Equipment/Training	20,249	(3,267)	23,516
Pollution occurrence insurance	2,500	2,500	0
Totals	\$ 1,109,826	\$ 539,723	\$ 570,103

Upper Des Moines Opportunity, Inc.

Schedule F-5

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Low-Income Home Emergency Assistance Program

(Contract No. LIHEAP 13-160)

Year Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 3,278,899	\$ 3,146,279	\$ 132,620
Program expenses:			
Administration	276,987	276,987	0
Regular assistance	2,520,585	2,387,965	132,620
E.C.I.P.	148,881	148,881	0
Client services	41,549	41,549	0
Summer deliverable fuel payments	290,897	290,897	0
Totals	\$ 3,278,899	\$ 3,146,279	\$ 132,620

Upper Des Moines Opportunity, Inc.

Schedule F-6

Schedule of Revenue and Expenses Compared to Budget

Expenses of Family Development and Self-Sufficiency

(Contract No. FaDSS 14-16-FO)

Three Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 282,457	\$ 57,282	\$ 225,175
Program expenses:			
Administration	29,999	5,664	24,335
Personnel:			
Salaries	156,243	29,501	126,742
Benefits	48,435	10,261	38,174
Travel	17,270	5,671	11,599
Space/utilities	7,485	872	6,613
Other	13,175	3,096	10,079
3rd Party Payments	9,850	2,217	7,633
Totals	\$ 282,457	\$ 57,282	\$ 225,175

Upper Des Moines Opportunity, Inc.

Schedule F-7

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Family Development and Self-Sufficiency

(Contract No. FaDSS 13-16-FO)

Fifteen Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 270,807	\$ 270,807	\$ 0
Program expenses:			
Administration	30,249	30,058	191
Personnel:			
Salaries	157,548	156,550	998
Benefits	47,264	49,036	(1,772)
Travel	21,090	21,731	(641)
Space/utilities	5,285	5,452	(167)
Other	9,371	7,980	1,391
Totals	\$ 270,807	\$ 270,807	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule F-8

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Black Hills Weatherization (Contract No. BHE 13-160)

Nine Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
<hr/>			
Program revenue:			
Iowa Department of Human Rights	\$ 89,889	\$ 89,889	\$ 0
<hr/>			
Program expenses:			
Administration	4,494	5,078	(584)
Support	8,989	8,405	584
Labor	38,203	36,769	1,434
Material	38,203	39,637	(1,434)
<hr/>			
Totals	\$ 89,889	\$ 89,889	\$ 0
<hr/>			

Upper Des Moines Opportunity, Inc.

Schedule F-9

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Black Hills Weatherization (Contract No. BHE 12-160)

Year Ended December 31, 2012

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 75,741	\$ 75,741	\$ 0
Program expenses:			
Administration	3,787	4,279	(492)
Support	7,574	7,082	492
Labor	32,190	28,415	3,775
Material	32,190	35,965	(3,775)
Totals	\$ 75,741	\$ 75,741	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule F-10

Schedule of Revenue and Expenses Compared to Budget

Expenses of IPL Weatherization (Contract No. IPL-13-160)

Nine Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 159,442	\$ 120,136	\$ 39,306
Program expenses:			
Administration	7,972	6,802	1,170
Support	15,944	11,218	4,726
Labor	67,763	47,708	20,055
Material	67,763	54,408	13,355
Totals	\$ 159,442	\$ 120,136	\$ 39,306

Upper Des Moines Opportunity, Inc.

Schedule F-11

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed IPL Weatherization (Contract No. IPL-12-160)

Year Ended December 31, 2012

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 104,442	\$ 104,442	\$ 0
Program expenses:			
Administration	5,222	5,901	(679)
Support	10,444	9,765	679
Labor	44,388	45,373	(985)
Material	44,388	43,403	985
Totals	\$ 104,442	\$ 104,442	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule F-12

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed MEC Weatherization (Contract No. MEC- 13-160)

Nine Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
<hr/>			
Program revenue:			
Iowa Department of Human Rights	\$ 157,277	\$ 157,277	\$ 0
<hr/>			
Program expenses:			
Administration	7,863	8,911	(1,048)
Support	15,728	14,680	1,048
Labor	66,843	66,726	117
Material	66,843	66,960	(117)
<hr/>			
Totals	\$ 157,277	\$ 157,277	\$ 0
<hr/>			

Upper Des Moines Opportunity, Inc.

Schedule F-13

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed MEC Weatherization (Contract No. MEC- 12-160)

Year Ended December 31, 2012

	Budget	Actual	(Over) Under Budget
<hr/>			
Program revenue:			
Iowa Department of Human Rights	\$ 175,253	\$ 175,253	\$ 0
<hr/>			
Program expenses:			
Administration	8,764	10,035	(1,271)
Support	17,525	16,254	1,271
Labor	74,482	74,286	196
Material	74,482	74,678	(196)
<hr/>			
Totals	\$ 175,253	\$ 175,253	\$ 0
<hr/> <hr/>			

Upper Des Moines Opportunity, Inc.

Schedule F-14

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Community Service Block Grant

(Contract No. CSBG 13-16)

Twelve Months Ended September 30, 2013

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 396,930	\$ 396,930	\$ 0
Program expenses:			
Co-funded programs	396,930	396,930	0
Totals	\$ 396,930	\$ 396,930	\$ 0

Upper Des Moines Opportunity, Inc.

Schedule F-15

Schedule of Revenue and Expenses Compared to Budget

Expenses of Completed Community Service Block Grant

(Contract No. CSBG 12-16)

Fifteen Months Ended December 31, 2012

	Budget	Actual	(Over) Under Budget
Program revenue:			
Iowa Department of Human Rights	\$ 430,366	\$ 430,366	\$ 0
Program expenses:			
Personnel costs	8,713	4,506	4,207
Co-funded programs	420,366	425,195	(4,829)
Indirect costs	1,287	665	622
Totals	\$ 430,366	\$ 430,366	\$ 0



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

Board of Directors
Upper Des Moines Opportunity, Inc.
Graettinger, Iowa

We have audited, in accordance with the auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Upper Des Moines Opportunity, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2013, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 20, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Upper Des Moines Opportunity, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Upper Des Moines Opportunity, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Upper Des Moines Opportunity, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Upper Des Moines Opportunity, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Wipfli LLP".

Wipfli LLP

January 20, 2014
Madison, Wisconsin



Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance

Board of Directors
Upper Des Moines Opportunity, Inc.
Graettinger, Iowa

Report on Compliance for Each Major Federal Program

We have audited Upper Des Moines Opportunity, Inc.'s compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Upper Des Moines Opportunity, Inc.'s major federal programs for the year ended September 30, 2013. Upper Des Moines Opportunity, Inc.'s major federal programs are identified in the summary of audit results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Upper Des Moines Opportunity, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Upper Des Moines Opportunity, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide legal determination Upper Des Moines Opportunity, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, Upper Des Moines Opportunity, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2013.

Report on Internal Control Over Compliance

Management of Upper Des Moines Opportunity, Inc. is responsible for establishing and maintaining effective internal control over compliance over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Upper Des Moines Opportunity, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program in order to determine our auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Upper Des Moines Opportunity, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.



Wipfli LLP

January 20, 2014
Madison, Wisconsin

Upper Des Moines Opportunity, Inc.

Schedule of Findings and Questioned Costs

A. Summary of Auditor's Results

1. The auditor's report expresses an unmodified opinion on the financial statements of Upper Des Moines Opportunity, Inc.
2. No significant deficiencies relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters.
3. No instances of noncompliance material to the financial statements of Upper Des Moines Opportunity, Inc. were disclosed during the audit.
4. There were no significant deficiencies disclosed during the audit of the major federal award programs as reported in the Independent Auditor's Report on Compliance For Each Major Federal Program and on Internal Control Over Compliance.
5. The auditor's report on compliance for the major federal award programs for Upper Des Moines Opportunity, Inc. expresses an unmodified opinion.
6. There were no audit findings relative to the major federal award programs for Upper Des Moines Opportunity, Inc.
7. The programs tested as major programs were the Department of Health and Human Services, CFDA # 93.568 and #93.569.
8. The threshold for distinguishing Types A and B programs was \$314,916.
9. Upper Des Moines Opportunity, Inc. was determined to be a low-risk auditee.

B. Findings – Financial Statements Audit

None

C. Findings and Questioned Costs – Major Federal Award Programs Audit

Findings: None

Questioned Costs: None

D. Prior Year Findings

None