

**Southern Iowa Economic
Development Association**

Ottumwa, Iowa

Financial Statements and
Supplementary Information
Year Ended June 30, 2015

Southern Iowa Economic Development Association

Financial Statements and Supplementary Information
Year Ended June 30, 2015

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Independent Auditor's Report

Board of Directors
Southern Iowa Economic Development Association
Ottumwa, Iowa

Report on the Financial Statements

We have audited the accompanying financial statements of Southern Iowa Economic Development Association, which comprise the statement of financial position as of June 30, 2015, and the related statements of activities and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southern Iowa Economic Development Association as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and list of programs as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, the schedule of program activity on pages 11 to 20 and the schedules on pages 25 to 33, are presented for purposes of additional analysis, and are not a required part of the financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We also have previously audited, in accordance with auditing standards generally accepted in the United States, the statement of financial position of Southern Iowa Economic Development Association as of June 30, 2014, and the related statements of activities and cash flows for the year ended June 30, 2014, and we expressed an unmodified opinion on those financial statements. In our opinion, the prior year expenses included in the schedules on pages 25 through 33 are fairly presented, in all material respects, in relation to the financial statements from which they have been derived.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 23, 2015, on our consideration of Southern Iowa Economic Development Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Southern Iowa Economic Development Association's internal control over financial reporting and compliance.



Wipfli LLP

November 23, 2015
Madison, Wisconsin

Southern Iowa Economic Development Association

Statement of Financial Position June 30, 2015

<i>Assets</i>	
Current assets:	
Cash and cash equivalents	\$ 849,358
Grants receivable	471,727
Prepaid expenses and other assets	43,646
Total current assets	1,364,731
Property and equipment, net	1,346,250
TOTAL ASSETS	\$ 2,710,981
<i>Liabilities and Net Assets</i>	
Current liabilities:	
Accounts payable	\$ 119,591
Accrued payroll and related expenses	68,055
Accrued vacation	100,454
Grant funds received in advance	118,950
Total current liabilities	407,050
Unrestricted net assets	2,303,931
TOTAL LIABILITIES AND NET ASSETS	\$ 2,710,981

Southern Iowa Economic Development Association

Statement of Activities

Year Ended June 30, 2015

Revenue and Support:	
Grant revenue	\$ 9,572,457
Program/other income	728,470
In-kind contributions	342,385
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Total revenue and support	10,643,312
<hr/>	
Expenses:	
Program activities:	
Weatherization assistance	1,004,711
Energy assistance	2,805,559
Child education	2,753,370
Substance abuse	1,312,073
Community services	612,600
Family development	331,547
Food programs	892,067
Discretionary activities	129,385
<hr/>	
Total program activities	9,841,312
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Management and general	520,315
<hr/>	
Total expenses	10,361,627
<hr/>	
Change in net assets	281,685
Net assets - Beginning of year	2,022,246
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Net assets - End of year	\$ 2,303,931

See accompanying notes to financial statements.

Southern Iowa Economic Development Association

Statement of Cash Flows

Year Ended June 30, 2015

Cash flows from operating activities:	
Change in net assets	\$ 281,685
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	93,203
Effects of changes in operating assets and liabilities:	
Grants receivable	99,214
Prepaid expenses and other assets	4,738
Accounts payable	9,759
Accrued payroll and related expenses	(18,530)
Accrued vacation	(2,475)
Grant funds received in advance	(40,269)
Net cash provided by operating activities	427,325
Cash flows from investing activities:	
Purchase of property and equipment	(605,371)
Net cash used in investing activities	(605,371)
Change in cash and cash equivalents	(178,046)
Cash and cash equivalents - Beginning of year	1,027,404
Cash and cash equivalents - End of year	\$ 849,358

See accompanying notes to financial statements.

Southern Iowa Economic Development Association

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies**

Nature of Operations

Southern Iowa Economic Development Association (SIEDA) is a community action agency that serves the Iowa counties of Appanoose, Davis, Jefferson, Keokuk, Lucas, Mahaska, Marion, Monroe, Van Buren, Wapello, and Wayne.

SIEDA administers various programs funded by federal, state and local governments. SIEDA receives 20% and 32% of total grant revenue from federal Head Start and Low-Income Home Energy Assistance (LIHEAP) programs, respectively.

Classification of Net Assets

Net assets and revenue, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of SIEDA and changes therein are classified and reported as follows:

Unrestricted Net Assets - Net assets that are not subject to donor-imposed stipulations or where donor-imposed stipulations are met in the year of the contribution.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that may or may not be met, either by actions of SIEDA and/or the passage of time. When a restriction expires, temporarily restricted net assets are transferred to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Currently, SIEDA does not have any temporarily restricted net assets.

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by SIEDA. Generally, the donors of these assets permit SIEDA to use all or part of the income earned on any related investments for general or specific purposes. Currently, SIEDA does not have any permanently restricted net assets.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of reporting cash flows, SIEDA includes all cash accounts, which are not subject to withdrawal restrictions or penalties, and all highly liquid debt instruments purchased with an original maturity of three months or less as cash and cash equivalents.

Southern Iowa Economic Development Association

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies (Continued)**

Property and Equipment

Property and equipment are capitalized at cost and depreciated over their estimated useful life using the straight-line method. SIEDA considers property and equipment to be items with a cost of \$5,000 or more and a useful life of over two years.

Property and equipment purchased with grant funds is owned by SIEDA while used in the program for which they were purchased or in other future authorized programs. However, the various funding sources have a reversionary interest in the property and equipment purchased with grant funds. Its disposition, as well as the ownership of any proceeds therefrom, is subject to funding source regulations. Property and equipment purchased with grant funds, net of depreciation, was \$111,801 at June 30, 2015.

In-Kind Contributions

SIEDA has recorded in-kind contributions for space, supplies, and professional services in the statement of activities in accordance with Generally Accepted Accounting Principles (GAAP). GAAP requires that only contributions of service received which create or enhance a nonfinancial asset or require specialized skill by the individual possessing those skills and would typically need to be purchased if not provided by donation, be recorded. The requirements of GAAP are different than the in-kind requirements of several of SIEDA's grant awards. SIEDA also received in-kind contributions for nonprofessional volunteers during the year with a value of \$118,474 for its Head Start program, which is not recorded in the statement of activities.

Revenue Recognition

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restriction.

Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Grants are recorded as either contributions or exchange transactions based on criteria contained in the grant award.

A. Grant Awards That Are Contributions

Grants that qualify as contributions are recorded as invoiced to the funding sources. Revenue is recognized in the accounting period when the related expenses are incurred. Amounts received in excess of expenses are reflected as grant funds received in advance.

Southern Iowa Economic Development Association

Notes to Financial Statements

Note 1 **Summary of Significant Accounting Policies (Continued)**

Revenue Recognition (Continued)

B. Grant Awards That Are Exchange Transactions

Exchange transactions reimburse based on a predetermined rate for services performed. The revenue is recognized in the period the service is performed. Amounts received in excess of those earned are reflected as deferred revenue.

Indirect Cost Rate

Joint costs are allocated to benefiting programs using an indirect cost rate. Joint costs are those costs incurred for the common benefit of all SIEDA's programs that cannot be readily identified with a final cost objective. A provisional indirect cost rate has been approved by the U.S. Department of Health and Human Services (DHHS). A provisional indirect cost rate is based upon the projected costs of SIEDA for the fiscal year under consideration. SIEDA adjusts the provisional rate based upon actual experience. This adjusted rate is subject to approval by SIEDA at which time the indirect cost rate becomes final.

Income Taxes

SIEDA is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and similar sections of the state of Iowa income tax law, which provides income tax exemption for corporations organized and operated exclusively for religious, charitable, or educational purposes.

SIEDA is required to assess whether it is more likely than not that a tax position will be sustained upon examination on the technical merits of the position assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more likely than not recognition threshold, the benefit of that position is not recognized in the financial statements. SIEDA has determined there are no amounts to record as assets or liabilities related to uncertain tax positions.

Subsequent Events

Subsequent events have been evaluated through November 23, 2015, which is the date the financial statements were available to be issued.

Note 2 **Concentration of Risk**

SIEDA maintains several bank accounts at one financial institution; however, frequently the bank balances exceed the maximum amount insured by the Federal Deposit Insurance Corporation (FDIC). SIEDA's bank deposits at June 30, 2015, were entirely covered by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. Management believes the financial institution has a strong credit rating and credit risk related to these deposits is minimal.

Southern Iowa Economic Development Association

Notes to Financial Statements

Note 3 Grants Receivable

Grants receivable represent amounts due from various funding sources as follows:

Federal programs	\$ 317,964
State and local programs	153,763
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Total	\$ 471,727

Note 4 Property and Equipment

Property and equipment is summarized as follows:

Land	\$ 133,378
Buildings and improvements	1,261,975
Equipment	485,652
<hr/>	
Subtotal	1,881,005
Accumulated depreciation	(534,755)
<hr/>	
Total	\$ 1,346,250

Note 5 Operating Leases

SIEDA leases various facilities for program operations. These leases generally are written over a one-year to ten-year period and SIEDA expects to renew or replace most leases at their expiration. Lease expense for the year ended June 30, 2015, was \$187,801.

Minimum lease payments beyond 2015, are as follows:

2016	\$ 46,628
2017	40,803
2018	30,233
2019	7,200
<hr/>	
Total	\$ 124,864

Note 6 Contingencies

SIEDA receives funding from a number of federal and state grant programs. These programs are subject to program compliance audits by the grantors and their representatives. Any disallowed claims, including amounts already collected, may constitute a liability of SIEDA. SIEDA is also required to match a portion of the grant funds received under the Head Start program through local sources. SIEDA believes that it is in substantial compliance with the grant programs, including matching requirements, and that disallowed amounts, if any, would not be significant.

Southern Iowa Economic Development Association

Notes to Financial Statements

Note 7 Retirement Plans

SIEDA contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits, which are established by state statute to plan members and beneficiaries. Additional plan information on IPERS can be found at www.ipers.org.

Participating employees are required to contribute 5.95% of their annual covered salary and SIEDA is required to contribute 8.93% of annual covered payroll. Contribution requirements to IPERS are established by state statute. SIEDA's contribution to IPERS for the year ended June 30, 2015, was \$280,453.

Note 8 Grant Awards

At June 30, 2015, SIEDA had commitments under various ongoing grant awards of approximately \$2,900,000. The revenue relating to these grants is not recognized in the accompanying financial statements because the revenue recognition is conditional on the incurrence of expenditures or the performance of services in the next fiscal year.

Supplementary Information

Southern Iowa Economic Development Association

Schedule A-1

Schedule of Program Activity

Year Ended June 30, 2015

	FEDERAL PROGRAMS							
	Department of Agriculture					Dept. of HUD		
	10.558					14.239		
	TOTAL	Child and Adult Care Food Program - Homes 14	Child and Adult Care Food Program - Homes 15	Child and Adult Care Food Program - Centers 14	Child and Adult Care Food Program - Centers 15	10.558 Subtotal	Tenant Based Rental Assistance	Tenant Based Rental Asst 2015
	(1)	(2)	(3)	(4)		(5)	(6)	
REVENUE								
Grant revenue	\$ 9,572,457	\$ 209,592	\$ 601,229	\$ 11,378	\$ 81,547	\$ 903,746	\$ 37,145	\$ 5,380
Program/other income	728,470	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	6,369	0
In-kind contributions	342,385	0	0	0	0	0	0	0
Total Revenue	10,643,312	209,592	601,229	11,378	81,547	903,746	43,514	5,380
EXPENSES								
Salaries and wages	3,256,419	14,319	45,766	(210)	8,188	68,063	1,342	796
Fringe benefits	868,129	4,583	15,330	(149)	2,427	22,191	508	212
Contracted services/consultants	916,585	0	857	0	0	857	40,849	0
Day care provider payments	699,324	182,855	516,469	0	0	699,324	0	0
Energy assistance	2,533,718	0	0	0	0	0	0	0
Food	135,403	0	0	11,772	69,524	81,296	0	0
Indirect costs	0	2,434	7,872	(35)	1,408	11,679	231	137
Insurance	46,183	0	0	0	0	0	0	0
Occupancy	397,049	1,225	3,751	0	0	4,976	0	0
Supplies	815,682	2,406	3,821	0	0	6,227	80	4,218
Travel	107,723	1,127	4,791	0	0	5,918	164	17
Other	243,027	643	2,572	0	0	3,215	340	0
In-kind	342,385	0	0	0	0	0	0	0
Total Expenses	10,361,627	209,592	601,229	11,378	81,547	903,746	43,514	5,380
Change in net assets	281,685	0	0	0	0	0	0	0
Net assets - Beginning of year	2,022,246	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 2,303,931	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-2

Schedule of Program Activity

Year Ended June 30, 2015

	FEDERAL PROGRAMS							
	HUD	Department of Energy			Department of Health and Human Services			
	14.239	81.042			93.243			
	Weatherization Assistance #DOE-14-15	Weatherization Assistance #DOE-15-15	81.042 Subtotal	Capacity Coaching #588 4 IP08	IA PTNR for Success #588 5 IP39	SPFSIG #588 4 CP21	Access to Recovery #5881AC23	
	(7)	(8)		(9)	(10)	(11)	(12)	
	14.239 Subtotal							
REVENUE								
Grant revenue	\$ 42,525	\$ 113,077	\$ 109,039	\$ 222,116	\$ 12,819	\$ 31,172	\$ 51,927	\$ 97,922
Program/other income	0	0	0	0	0	0	0	0
Transfers	6,369	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	48,894	113,077	109,039	222,116	12,819	31,172	51,927	97,922
EXPENSES								
Salaries and wages	2,138	38,080	16,369	54,449	6,730	17,469	22,666	19,569
Fringe benefits	720	12,484	4,217	16,701	1,722	3,628	4,758	5,308
Contracted services/consultants	40,849	30,510	57,925	88,435	0	1,626	1,750	469
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	0	0	0	0	0	0	290	0
Indirect costs	368	6,473	2,815	9,288	1,108	3,005	3,898	3,366
Insurance	0	0	0	0	0	0	0	0
Occupancy	0	2,276	0	2,276	291	935	1,313	520
Supplies	4,298	23,248	44,514	67,762	0	2,588	14,381	66,806
Travel	181	6	182	188	611	1,921	2,821	1,884
Other	340	0	(16,983)	(16,983)	2,357	0	50	0
In-kind	0	0	0	0	0	0	0	0
Total Expenses	48,894	113,077	109,039	222,116	12,819	31,172	51,927	97,922
Change in net assets	0	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-3

Schedule of Program Activity

Year Ended June 30, 2015

	FEDERAL PROGRAMS							
	Department of Health and Human Services							
	93.243	93.505			93.558			
93.243	2014	2015	2016	93.505	FADSS	FADSS	93.558	
Subtotal	MIECHV	MIECHV	MIECHV	Subtotal	#FADSS-14-15	#FADSS-15-15	Subtotal	
	#5884CH04	#5885CH04	#5885CH04		(16)	(17)		
	(13)	(14)	(15)					
REVENUE								
Grant revenue	\$ 193,840	\$ 73,307	\$ 132,950	\$ 63,059	\$ 269,316	\$ 43,065	\$ 128,007	\$ 171,072
Program/other income	0	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	193,840	73,307	132,950	63,059	269,316	43,065	128,007	171,072
EXPENSES								
Salaries and wages	66,434	39,089	73,960	36,249	149,298	24,933	73,862	98,795
Fringe benefits	15,416	8,598	23,390	9,291	41,279	6,084	20,907	26,991
Contracted services/consultants	3,845	83	334	247	664	1,237	925	2,162
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	290	0	0	0	0	0	0	0
Indirect costs	11,377	6,645	12,736	6,235	25,616	4,239	12,704	16,943
Insurance	0	0	0	0	0	0	0	0
Occupancy	3,059	4,142	9,872	4,584	18,598	2,948	8,829	11,777
Supplies	83,775	6,109	4,635	3,241	13,985	1,225	3,180	4,405
Travel	7,237	2,452	4,121	1,688	8,261	1,454	4,423	5,877
Other	2,407	6,189	3,902	1,524	11,615	945	3,177	4,122
In-kind	0	0	0	0	0	0	0	0
Total Expenses	193,840	73,307	132,950	63,059	269,316	43,065	128,007	171,072
Change in net assets	0	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-4

Schedule of Program Activity

Year Ended June 30, 2015

	FEDERAL PROGRAMS							
	Department of Health and Human Services							
	93.568				93.569			
	HEAP Weatherization #HEAP-14-15 (18)	HEAP Weatherization #HEAP-15-15 (19)	LIHEAP #LIHEAP-14-15 (20)	LIHEAP #LIHEAP-15-15 (21)	93.568 Subtotal	Community Services Block Grant #CSBG-13-15 (22)	Community Services Block Grant #CSBG-14-15 (23)	93.569 Subtotal
REVENUE								
Grant revenue	\$ 139,732	\$ 322,640	\$ 417,402	\$ 2,416,748	\$ 3,296,522	\$ 90,798	\$ 242,507	\$ 333,305
Program/other income	0	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	139,732	322,640	417,402	2,416,748	3,296,522	90,798	242,507	333,305
EXPENSES								
Salaries and wages	21,020	55,519	38,218	128,405	243,162	28,448	113,737	142,185
Fringe benefits	3,199	15,288	8,307	34,596	61,390	7,865	29,643	37,508
Contracted services/consultants	99,277	108,263	1,097	6,037	214,674	672	21,211	21,883
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	337,885	2,195,833	2,533,718	0	0	0
Food	0	0	0	0	0	140	1,272	1,412
Indirect costs	3,615	9,549	6,497	22,094	41,755	4,836	19,563	24,399
Insurance	1,671	4,069	0	0	5,740	0	0	0
Occupancy	3,477	6,416	2,408	16,801	29,102	6,951	19,240	26,191
Supplies	(4,761)	101,710	22,113	10,134	129,196	12,762	11,598	24,360
Travel	3,627	3,341	819	2,688	10,475	1,350	6,858	8,208
Other	8,607	18,485	58	160	27,310	27,774	19,385	47,159
In-kind	0	0	0	0	0	0	0	0
Total Expenses	139,732	322,640	417,402	2,416,748	3,296,522	90,798	242,507	333,305
Change in net assets	0	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-5
 Schedule of Program Activity
 Year Ended June 30, 2015

	FEDERAL PROGRAMS						
	Department of Health and Human Services						
	93.600			93.959			
	Head Start #07CH6142/48 (24)	Head Start #07CH6142/49 (25)	Subtotal 93.600	2015 Drug Alcohol - Prevention #588 4 CP21 (26)	2015 Drug and Alcohol - Treatment (27)	Subtotal 93.959	Total Federal Programs
REVENUE							
Grant revenue	\$ 874,947	\$ 1,160,958	\$ 2,035,905	\$ 138,273	\$ 221,963	\$ 360,236	\$ 7,828,583
Program/other income	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	6,369
In-kind contributions	201,416	259,443	460,859	0	0	0	460,859
Total Revenue	1,076,363	1,420,401	2,496,764	138,273	221,963	360,236	8,295,811
EXPENSES							
Salaries and wages	423,233	666,666	1,089,899	71,036	125,076	196,112	2,110,535
Fringe benefits	112,281	192,162	304,443	18,805	33,738	52,543	579,182
Contracted services/consultants	5,698	10,821	16,519	265	5,933	6,198	396,086
Day care provider payments	0	0	0	0	0	0	699,324
Energy assistance	0	0	0	0	0	0	2,533,718
Food	21,881	30,524	52,405	0	0	0	135,403
Indirect costs	72,796	114,667	187,463	12,218	21,513	33,731	362,619
Insurance	3,820	5,447	9,267	0	0	0	15,007
Occupancy	54,516	68,049	122,565	13,454	17,768	31,222	249,766
Supplies	130,184	30,782	160,966	13,806	12,510	26,316	521,290
Travel	10,923	8,674	19,597	8,095	2,195	10,290	76,232
Other	39,615	33,166	72,781	594	3,230	3,824	155,790
In-kind	201,416	259,443	460,859	0	0	0	460,859
Total Expenses	1,076,363	1,420,401	2,496,764	138,273	221,963	360,236	8,295,811
Change in net assets	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-6

Schedule of Program Activity

Year Ended June 30, 2015

STATE AND LOCAL PROGRAMS								
	I-Care	Alliant Counseling	FADSS #FADSS-14-15	FADSS #FADSS-15-15	St. Patrick's Fund	St. Mary's Fund	UMC Fund	PAT Mah/Wap FY2015
	(28)	(29)	(30)	(31)	(32)	(33)	(34)	(35)
REVENUE								
Grant revenue	\$ 6,815	\$ 0	\$ 46,654	\$ 150,270	\$ 4,051	\$ 4,136	\$ 2,929	\$ 163,457
Program/other income	0	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	0	0
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	6,815	0	46,654	150,270	4,051	4,136	2,929	163,457
EXPENSES								
Salaries and wages	170	0	27,011	86,708	0	0	0	95,409
Fringe benefits	30	0	6,591	24,542	0	0	0	22,981
Contracted services/consultants	6,562	0	1,340	1,085	4,051	4,136	2,929	512
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	0	0	0	0	0	0	0	0
Indirect costs	29	0	4,592	14,914	0	0	0	16,410
Insurance	0	0	0	0	0	0	0	0
Occupancy	0	0	3,194	10,365	0	0	0	11,480
Supplies	24	974	1,328	3,734	0	0	0	6,807
Travel	0	0	1,576	5,193	0	0	0	3,718
Other	0	0	1,022	3,729	0	0	0	6,140
In-kind	0	0	0	0	0	0	0	0
Total Expenses	6,815	974	46,654	150,270	4,051	4,136	2,929	163,457
Change in net assets	0	(974)	0	0	0	0	0	0
Net assets - Beginning of year	1,964	9,071	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 1,964	\$ 8,097	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-6

Schedule of Program Activity

Year Ended June 30, 2015

STATE AND LOCAL PROGRAMS

	Van Buren Ext. Hrs. #EC11-04	Embrace Iowa	IP&L Utilities Weatherization #IPL-14-15	IP&L Utilities Weatherization #IPL-15-15	MEC Weatherization #MEC-14-15	MEC Weatherization #MEC-15-15	Hometown Cares	DUI
	(36)	(37)	(38)	(39)	(40)	(41)	(42)	(43)
REVENUE								
Grant revenue	\$ 9,450	\$ 11,611	\$ 103,973	\$ 129,024	\$ 53,397	\$ 57,282	\$ 126,898	\$ 14,181
Program/other income	0	0	0	0	0	0	0	0
Transfers	0	0	0	0	0	0	0	(176)
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	9,450	11,611	103,973	129,024	53,397	57,282	126,898	14,005
EXPENSES								
Salaries and wages	2,571	0	3,582	0	2,309	0	1,510	5,817
Fringe benefits	918	0	659	0	425	0	743	1,472
Contracted services/consultants	5,519	11,611	56,046	71,418	27,464	30,406	124,385	2,170
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	0	0	0	0	0	0	0	0
Indirect costs	442	0	609	0	392	0	260	1,001
Insurance	0	0	0	0	0	0	0	0
Occupancy	0	0	0	0	0	0	0	677
Supplies	0	0	43,077	57,606	22,807	26,876	0	2,790
Travel	0	0	0	0	0	0	0	78
Other	0	0	0	0	0	0	0	0
In-kind	0	0	0	0	0	0	0	0
Total Expenses	9,450	11,611	103,973	129,024	53,397	57,282	126,898	14,005
Change in net assets	0	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-7

Schedule of Program Activity

Year Ended June 30, 2015

STATE AND LOCAL PROGRAMS								
	ISP UNI Integrated Serv Proj	Tobacco Prevention #5882TS42	Vocational Rehab	Mahaska Gambling Grant #5880GP07	Keokuk Gambling Grant #5880GP082	JK ECI Quality Improvement	2015 Drug and Alcohol - Prevention	2015 Drug and Alcohol - Treatment
	(44)	(45)	(46)	(47)	(48)	(49)	(50)	(51)
REVENUE								
Grant revenue	\$ 2,566	\$ 79,355	\$ 1,277	\$ 153	\$ 1,000	\$ 887	\$ 14,549	\$ 483,309
Program/other income	0	0	0	0	0	0	0	655,780
Transfers	0	0	0	(122)	(788)	0	(4,141)	(342,217)
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	2,566	79,355	1,277	31	212	887	10,408	796,872
EXPENSES								
Salaries and wages	1,715	44,499	0	23	155	0	5,347	450,225
Fringe benefits	517	14,241	0	4	30	0	1,416	121,660
Contracted services/consultants	0	90	1,277	0	0	0	20	21,538
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	0	0	0	0	0	0	0	0
Indirect costs	295	7,654	0	4	27	0	920	77,439
Insurance	0	0	0	0	0	0	0	0
Occupancy	0	3,205	0	0	0	0	1,013	63,888
Supplies	0	5,730	0	0	0	287	1,039	40,796
Travel	39	3,783	0	0	0	0	609	7,782
Other	0	153	0	0	0	600	44	13,544
In-kind	0	0	0	0	0	0	0	0
Total Expenses	2,566	79,355	1,277	31	212	887	10,408	796,872
Change in net assets	0	0	0	0	0	0	0	0
Net assets - Beginning of year	0	0	0	0	0	0	0	0
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-8

Schedule of Program Activity

Year Ended June 30, 2015

	STATE AND LOCAL PROGRAMS							
	App/Dav Ext. Hrs. Appanoose #14-28-SR (52)	App/Dav Ext. Hrs. Davis Co #14-29-SR (53)	J/K Transportation (54)	Inspections HES (55)	Parents as Teachers ADLM #15-34-SR (56)	0200 United Way (57)	0210 United Way (58)	Total State and Local Programs
REVENUE								
Grant revenue	\$ 16,217	\$ 17,200	\$ 8,236	\$ 64,688	\$ 149,657	\$ 884	\$ 19,768	\$ 1,743,874
Program/other income	0	0	0	0	0	0	0	655,780
Transfers	0	0	0	0	0	0	0	(347,444)
In-kind contributions	0	0	0	0	0	0	0	0
Total Revenue	16,217	17,200	8,236	64,688	149,657	884	19,768	2,052,210
EXPENSES								
Salaries and wages	9,624	11,943	1,392	7,729	86,947	280	1,182	846,148
Fringe benefits	4,938	3,203	361	1,972	22,038	56	218	229,015
Contracted services/consultants	0	0	7,244	28,853	591	0	18,167	427,414
Day care provider payments	0	0	0	0	0	0	0	0
Energy assistance	0	0	0	0	0	0	0	0
Food	0	0	0	0	0	0	0	0
Indirect costs	1,655	2,054	239	1,329	14,955	48	201	145,469
Insurance	0	0	0	0	0	0	0	0
Occupancy	0	0	0	0	12,406	0	0	106,228
Supplies	0	0	0	24,799	4,698	372	0	243,744
Travel	0	0	0	6	5,926	128	0	28,838
Other	0	0	0	0	2,096	0	0	27,328
In-kind	0	0	0	0	0	0	0	0
Total Expenses	16,217	17,200	9,236	64,688	149,657	884	19,768	2,054,184
Change in net assets	0	0	(1,000)	0	0	0	0	(1,974)
Net assets - Beginning of year	0	0	1,000	0	0	0	0	12,035
NET ASSETS - END OF YEAR	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 10,061

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule A-9

Schedule of Program Activity

Year Ended June 30, 2015

DISCRETIONARY ACTIVITY

DISCRETIONARY ACTIVITY

	Total Program Activity	GAAP Adjustments (59)	Sigourney Building (60)	Sieda North Building (61)	Sieda South Building (62)	725 W 2nd Building (63)	Indirect Expenses (64)	Corporate Operations (65)	Total Discretionary Activity
REVENUE									
Grant revenue	\$ 9,572,457	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Program/other income	655,780	(11,506)	8,258	11,506	27,307	0	9,771	27,354	72,690
Transfers	(341,075)	0	0	0	0	0	0	341,075	341,075
In-kind contributions	460,859	(118,474)	0	0	0	0	0	0	(118,474)
Total Revenue	10,348,021	(129,980)	8,258	11,506	27,307	0	9,771	368,429	295,291
EXPENSES									
Salaries and wages	2,956,683	0	0	0	0	0	299,736	0	299,736
Fringe benefits	808,197	0	0	0	0	0	59,921	11	59,932
Contracted services/consultants	823,500	0	0	0	0	22,515	71,317	(747)	93,085
Day care provider payments	699,324	0	0	0	0	0	0	0	0
Energy assistance	2,533,718	0	0	0	0	0	0	0	0
Food	135,403	0	0	0	0	0	0	0	0
Indirect costs	508,088	0	0	0	0	0	(508,592)	504	(508,088)
Insurance	15,007	0	0	0	0	0	31,176	0	31,176
Occupancy	355,994	(11,506)	0	11,506	0	0	17,412	23,643	41,055
Supplies	765,034	0	0	0	0	16,871	27,696	6,081	50,648
Travel	105,070	0	0	0	0	0	2,653	0	2,653
Other	183,118	0	0	0	0	15	10,404	49,490	59,909
In-kind	460,859	(118,474)	0	0	0	0	0	0	(118,474)
Total Expenses	10,349,995	(129,980)	0	11,506	0	39,401	11,723	78,982	11,632
Change in net assets	(1,974)	0	8,258	0	27,307	(39,401)	(1,952)	289,447	283,659
Net assets - Beginning of year	12,035	0	1,682	(3,745)	(27,310)	0	(146,538)	2,186,122	2,010,211
NET ASSETS - END OF YEAR	\$ 10,061	\$ 0	\$ 9,940	(\$ 3,745)	(\$ 3)	(\$ 39,401)	(\$ 148,490)	\$ 2,475,569	\$ 2,293,870

See Independent Auditor's Report.

Southern Iowa Economic Development Association

Schedule B-1

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended June 30, 2015

<u>Federal Grantor/Pass-Through Number/Program Title</u>	<u>CFDA Number</u>	<u>Federal Grantor or Pass-Through Agency</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
DEPARTMENT OF AGRICULTURE				
(1) Child and Adult Care Food Program - Homes #908017	10.558	Iowa Department of Education	10/01/13 - 09/30/14	\$ 209,592
(2) Child and Adult Care Food Program - Homes #908017		Iowa Department of Education	10/01/14 - 09/30/15	601,229
(3) Child and Adult Care Food Program - Centers #908010		Iowa Department of Education	10/01/13 - 09/30/14	11,378
(4) Child and Adult Care Food Program - Centers #908010		Iowa Department of Education	10/01/14 - 09/30/15	81,547
Total Expenditures #10.558				903,746
DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT				
(5) Tenant Based Rental Assistance #13P-763	14.239	Iowa Community Action Association	10/01/13-09/30/15	37,145
(6) Tenant Based Rental Assistance #14-HM-593		Iowa Community Action Association	07/03/15-05/01/16	5,380
Total Expenditures #14.239				42,525
DEPARTMENT OF ENERGY				
(7) Weatherization Assistance #DOE-14-15	81.042	Iowa Department of Human Rights	04/01/14 - 03/31/15	113,077
(8) Weatherization Assistance #DOE-15-15		Iowa Department of Human Rights	04/01/15 - 03/31/16	109,039
Total Expenditures #81.042				222,116
DEPARTMENT OF HEALTH AND HUMAN SERVICES				
(9) Capacity Coaching #588 5 IP08	93.243	Iowa Department of Public Health	07/01/14 - 06/30/15	12,819
(10) Iowa Partnership for Success		Iowa Department of Public Health	02/01/15 - 09/29/15	31,172
(11) SPF SIG		Iowa Department of Public Health	07/01/14 - 06/30/15	51,927
(12) Access To Recovery		Iowa Department of Public Health	10/01/14 - 09/30/15	97,922
Total Expenditures #93.243				193,840

Southern Iowa Economic Development Association

Schedule B-2

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended June 30, 2015

<u>Federal Grantor/Pass-Through Number/Program Title</u>	<u>CFDA Number</u>	<u>Federal Grantor or Pass-Through Agency</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
DEPARTMENT OF HEALTH AND HUMAN SERVICES (continued)				
(13) MIECHVP #5883CH04	93.505	Iowa Department of Public Health	07/01/13 - 09/30/14	73,307
(14) MIECHVP #5884CH04		Iowa Department of Public Health	10/01/14 - 03/30/15	132,950
(15) MIECHVP #5885CH04		Iowa Department of Public Health	03/31/15 - 03/30/16	63,059
Total Expenditures #93.505				269,316
(16) FADSS #FADSS-14-15	93.558	Iowa Department of Human Rights	07/01/13 - 09/30/14	43,065
(17) FADSS #FADSS-15-15		Iowa Department of Human Rights	10/01/14 - 09/30/15	128,007
Total Expenditures #93.558				171,072
(18) HEAP Weatherization #HEAP-14-15	93.568	Iowa Department of Human Rights	01/01/14 - 12/31/14	139,732
(19) HEAP Weatherization #HEAP-15-15		Iowa Department of Human Rights	01/01/15 - 12/31/15	322,640
(20) Low-Income Home Energy Assistance Program #LIHEAP-14-15		Iowa Department of Human Rights	10/01/13 - 09/30/14	417,402
(21) Low-Income Home Energy Assistance Program #LIHEAP-15-15		Iowa Department of Human Rights	10/01/14 - 09/30/15	2,416,748
Total Expenditures #93.568				3,296,522
(22) Community Services Block Grant #CSBG-13-15	93.569	Iowa Department of Human Rights	10/01/12 - 09/30/14	90,798
(23) Community Services Block Grant #CSBG-14-15		Iowa Department of Human Rights	10/01/13 - 09/30/15	242,507
Total Expenditures #93.569				333,305

Southern Iowa Economic Development Association

Schedule B-3

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended June 30, 2015

<u>Federal Grantor/Pass-Through Number/Program Title</u>	<u>CFDA Number</u>	<u>Federal Grantor or Pass-Through Agency</u>	<u>Program Period</u>	<u>Federal Expenditures</u>
DEPARTMENT OF HEALTH AND HUMAN SERVICES (continued)				
(25) Head Start 2014 #07CH6142/48	93.600	U.S. Department of Health and Human Services	12/01/13 - 11/30/14	874,947
(24) Head Start 2013 #07CH6142/49		U.S. Department of Health and Human Services	12/01/14 - 11/30/15	1,160,958
Total Expenditures #93.600				<u>2,035,905</u>
(26) Drug and Alcohol - Prevention #588 4 CP21	93.959	Iowa Department of Public Health	07/01/14 - 06/30/15	138,273
(27) Drug and Alcohol - Treatment #5881AC23		Iowa Department of Public Health	07/01/14 - 06/30/15	221,963
Total Expenditures #93.959				<u>360,236</u>
TOTAL FEDERAL EXPENDITURES				<u>\$ 7,828,583</u>

State and Local Programs

STATE AND LOCAL PROGRAMS

	<u>Program Period</u>
(28) I-Care	Ongoing
(29) Alliant Counseling	Ongoing
(30) FADSS #FADSS-14-15	07/01/13 - 09/30/14
(31) FADSS #FADSS-15-15	10/01/14 - 09/30/15
(32) St. Patrick's Fund	Ongoing
(33) St. Mary's Fund	Ongoing
(34) United Methodist Church	Ongoing
(35) PAT Mah/Wap #2014-10	07/01/14 - 06/30/15
(36) Van Buren Ext. Hrs.	07/01/14 - 06/30/15
(37) Embrace Iowa	07/01/14 - 06/30/15
(38) IP&L Utilities Weatherization #IPL-14-15	01/01/14 - 12/31/14
(39) IP&L Utilities Weatherization #IPL-15-15	01/01/15 - 12/31/15
(40) MEC Weatherization #MEC-14-15	01/01/14 - 12/31/14
(41) MEC Weatherization #MEC-15-15	01/01/15 - 12/31/15
(42) Hometown Cares	Ongoing
(43) DUI	Ongoing
(44) ISP UNI Integrated Service Project	07/01/13 - 3/31/15
(45) Tobacco Prevention #5885TS42	07/01/14 - 06/30/15
(46) Vocational Rehab	Ongoing
(47) Mahaska Gambling Grant	07/01/14 - 06/30/15
(48) Keokuk Gambling Grant	07/01/14 - 06/30/15
(49) ECI Quality Improvement	07/01/14 - 06/30/15

Southern Iowa Economic Development Association

Schedule B-4

Schedule of Expenditures of Federal Awards and List of Programs

Year Ended June 30, 2015

State and Local Programs

STATE AND LOCAL PROGRAMS

	<u>Program Period</u>
(50) Drug and Alcohol - Prevention	07/01/14 - 06/30/15
(51) Drug and Alcohol - Treatment	07/01/14 - 06/30/15
(52) App/Dav Ext. Hrs. Appanoose	07/01/14 - 06/30/15
(53) App/Dav Ext. Hrs. Davis Co.	07/01/14 - 06/30/15
(54) J/K TRANSPORTATION	07/01/14 - 06/30/15
(55) Inspections, Home Energy Savers (Alliant)	Ongoing
(56) PAT ADLM 15-34-SR	07/01/14 - 06/30/15
(57) United Way	Ongoing
(58) United Way	08/01/13-06/30/14

DISCRETIONARY

	<u>Program Period</u>
(59) GAAP Adjustments	Ongoing
(60) Sigourney Building	Ongoing
(61) Sieda North Building	Ongoing
(62) Sieda South Building	Ongoing
(63) 725 W. 2nd	Ongoing
(64) Indirect Expenses	Ongoing
(65) Corporate Operations	Ongoing

Notes to Schedule of Expenditures of Federal Awards and List of Programs

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards and list of programs (the "Schedule") includes the federal grant activity of Southern Iowa Economic Development Association under programs of the federal government for the year ended June 30, 2015. The information in this schedule is presented in accordance with the requirements of the Office of Management and Budget (OMB) Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Because the schedule presents only a selected portion of the operations of Southern Iowa Economic Development Association, it is not intended to and does not present the financial position, changes in net assets or cash flows of Southern Iowa Economic Development Association.

Note 2 - Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Weatherization Assistance Programs

Contract Number: DOE-14-15

Contract Period: 04/01/14 - 03/31/15

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 04/01/14 - 06/30/14</u>	<u>Actual 07/01/14- 03/31/15</u>
REVENUE				
Iowa Department of Human Rights	\$ 157,699	\$ 157,699	\$ 44,622	\$ 113,077
EXPENSE				
Administration	\$ 18,161	\$ 2,108	\$ 0	\$ 2,108
Support	36,168	67,467	4,280	63,187
Health and safety	27,936	39,334	13,258	26,076
Labor	37,717	30,369	15,796	14,573
Materials	37,717	18,421	11,288	7,133
TOTAL EXPENSE	<u>\$ 157,699</u>	<u>\$ 157,699</u>	<u>\$ 44,622</u>	<u>\$ 113,077</u>

Contract Number: DOE-15-15

Contract Period: 04/01/15 - 03/31/16

	<u>Approved Budget</u>	<u>Actual 04/01/15 - 06/30/15</u>
REVENUE		
Iowa Department of Human Rights	\$ 181,504	\$ 109,039
EXPENSE		
Administration	\$ 19,115	\$ 0
Support	42,089	23,789
Health and safety	33,744	26,022
Labor	43,278	35,188
Materials	43,278	24,040
TOTAL EXPENSE	<u>\$ 181,504</u>	<u>\$ 109,039</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Weatherization Assistance Programs

Contract Number: HEAP-14-15

Contract Period: 01/01/14 -12/31/14

	Approved Budget	Total	Actual 01/01/14 - 06/30/14	Actual 07/01/14 - 12/31/14
REVENUE				
Iowa Department of Human Rights	\$ 694,558	\$ 497,195	\$ 357,463	\$ 139,732
EXPENSE				
Administration	\$ 33,751	\$ 22,000	\$ 17,963	\$ 4,037
Support	161,851	130,761	57,142	73,619
Labor	168,026	112,111	91,796	20,315
Materials	168,026	71,977	67,677	4,300
Insurance	2,875	2,875	4,081	(1,206)
Health and safety	125,029	150,725	73,510	77,215
Training and equipment	35,000	6,746	45,294	(38,548)
TOTAL EXPENSE	\$ 694,558	\$ 497,195	\$ 357,463	\$ 139,732

Contract Number: HEAP-15-15

Contract Period: 01/01/15 -12/31/15

	Approved Budget	Actual 01/01/15 - 06/30/15
REVENUE		
Iowa Department of Human Rights	\$ 944,264	\$ 322,640
EXPENSE		
Administration	\$ 46,830	\$ 32,974
Support	253,199	66,479
Labor	209,381	67,025
Materials	209,381	53,034
Insurance	0	0
Health and safety	188,778	102,498
Special Funds - Knob & Tube Funds	26,695	0
Training and equipment	10,000	630
TOTAL EXPENSE	\$ 944,264	\$ 322,640

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Weatherization Assistance Programs

Mid American Energy Company

Contract Number: MEC-14-15

Contract Period: 01/01/14 - 12/31/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 01/01/14 - 06/30/14</u>	<u>Actual 07/01/14 - 12/31/14</u>
REVENUE				
Iowa Department of Human Rights	\$ 140,532	\$ 119,894	\$ 66,497	\$ 53,397
EXPENSE				
Administration	\$ 7,027	\$ 3,126	\$ 0	\$ 3,126
Support	14,053	0	0	0
Labor	59,726	61,807	34,343	27,464
Materials	59,726	54,961	32,154	22,807
TOTAL EXPENSE	<u>\$ 140,532</u>	<u>\$ 119,894</u>	<u>\$ 66,497</u>	<u>\$ 53,397</u>

Contract Number: MEC-15-15

Contract Period: 01/01/15 - 12/31/15

	<u>Approved Budget</u>	<u>Actual 01/01/15 - 06/30/15</u>
REVENUE		
Iowa Department of Human Rights	\$ 119,506	\$ 57,282
EXPENSE		
Administration	\$ 5,975	\$ 0
Support	11,951	0
Labor	50,790	30,406
Materials	50,790	26,876
TOTAL EXPENSE	<u>\$ 119,506</u>	<u>\$ 57,282</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Weatherization Assistance Programs

Interstate Power and Light

Contract Number: IPL-14-15

Contract Period: 01/01/14 - 12/31/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 01/01/14 - 06/30/14</u>	<u>Actual 07/01/14 - 12/31/14</u>
REVENUE				
Iowa Department of Human Rights	\$ 284,045	\$ 224,530	\$ 120,557	\$ 103,973
EXPENSE				
Administration	\$ 14,202	\$ 0	\$ 0	\$ 0
Support	28,405	4,850	0	4,850
Labor	120,719	121,240	65,194	56,046
Materials	120,719	98,440	55,363	43,077
TOTAL EXPENSE	<u>\$ 284,045</u>	<u>\$ 224,530</u>	<u>\$ 120,557</u>	<u>\$ 103,973</u>

Contract Number: IPL-15-15

Contract Period: 01/01/15 - 12/31/15

	<u>Approved Budget</u>	<u>Actual 01/01/15 - 06/30/15</u>
REVENUE		
Iowa Department of Human Rights	\$ 300,207	\$ 129,024
EXPENSE		
Administration	\$ 15,010	\$ 0
Support	30,021	0
Labor	127,588	71,418
Materials	127,588	57,606
TOTAL EXPENSE	<u>\$ 300,207</u>	<u>\$ 129,024</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Low Income Home Energy Assistance Program

Contract Number: LIHEAP-14-15

Contract Period: 10/01/13 - 09/30/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 10/01/13- 06/30/14</u>	<u>Actual 07/01/14 - 09/30/14</u>
REVENUE				
Iowa Department of Human Rights	\$ 3,003,200	\$ 2,983,625	\$ 2,566,223	\$ 417,402
EXPENSE				
Administration	\$ 239,659	\$ 239,659	\$ 170,908	\$ 68,751
Regular assistance	2,190,952	2,171,377	2,178,377	(7,000)
Crisis assistance	223,914	223,914	194,751	29,163
Client services	32,953	32,953	22,187	10,766
Summer deliverable fuel	315,722	315,722	0	315,722
TOTAL EXPENSE	\$ 3,003,200	\$ 2,983,625	\$ 2,566,223	\$ 417,402

Contract Number: LIHEAP-15-15

Contract Period: 10/01/14 - 09/30/15

	<u>Approved Budget</u>	<u>Actual 10/01/14- 06/30/15</u>
REVENUE		
Iowa Department of Human Rights	\$ 2,486,697	\$ 2,416,748
EXPENSE		
Administration	\$ 240,171	\$ 201,892
Regular assistance	2,081,409	2,063,782
Crisis assistance	132,094	132,051
Client services	33,023	19,023
Summer deliverable fuel	0	0
TOTAL EXPENSE	\$ 2,486,697	\$ 2,416,748

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Child and Adult Care Food Program (CACFP) - Home Providers

Agreement Number: 908017

Contract Period: 10/01/13 - 09/30/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 10/01/13 - 06/30/14</u>	<u>Actual 07/01/14 - 09/30/14</u>
REVENUE				
Iowa Department of Education	\$ 128,722	\$ 786,656	\$ 577,064	\$ 209,592
Cofund Income	0	0	0	0
TOTAL REVENUE	<u>\$ 128,722</u>	<u>\$ 786,656</u>	<u>\$ 577,064</u>	<u>\$ 209,592</u>
EXPENSE				
Labor and benefits	\$ 92,174	\$ 79,122	\$ 60,220	\$ 18,902
In-state travel expenses	5,526	4,390	3,263	1,127
Out of state travel expenses	0	0	0	0
Program supplies	7,770	2,133	1,671	462
Equipment	0	500	0	500
Office rent	4,287	4,362	3,517	845
Communications	3,091	4,891	3,337	1,554
Training	3,255	3,033	2,286	747
Other	427	476	310	166
Indirect	12,193	10,124	7,690	2,434
Total administrative expenses	\$ 128,723	109,031	82,294	26,737
Home providers - Reimbursement of meals served	N/A	677,625	494,770	182,855
TOTAL EXPENSE	<u>\$ 128,723</u>	<u>\$ 786,656</u>	<u>\$ 577,064</u>	<u>\$ 209,592</u>

Child and Adult Care Food Program (CACFP) - Home Providers

Agreement Number: 908017

Contract Period: 10/01/14 - 09/30/15

	<u>Approved Budget</u>	<u>Actual 10/01/14 - 06/30/15</u>
REVENUE		
Iowa Department of Education	<u>\$ 121,106</u>	<u>\$ 601,229</u>
EXPENSE		
Labor and benefits	\$ 84,348	\$ 61,096
In-state travel expenses	5,742	2,818
Out-of-state travel expenses	2,887	1,974
Program supplies	5,965	2,925
Office rent	2,807	2,238
Communications	3,620	1,669
Training	3,574	2,471
Other	1,375	1,697
Indirect	10,788	7,872
Total administrative expenses	121,106	84,760
Home providers - Reimbursement of meals served	N/A	516,469
TOTAL EXPENSE	<u>\$ 121,106</u>	<u>\$ 601,229</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Child and Adult Care Food Program (CACFP) - HS Food

Agreement Number: 908010

Contract Period: 10/01/13 - 09/30/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 10/01/13 - 06/30/14</u>	<u>Actual 07/01/14 - 09/30/14</u>
REVENUE				
Iowa Department of Education	\$ 123,750	\$ 110,710	\$ 99,332	\$ 11,378
EXPENSE				
Food supplies	121,000	2,186	2,580	(394)
Administration	<u>2,750</u>	<u>108,524</u>	<u>96,752</u>	<u>11,772</u>
TOTAL EXPENSE	<u>\$ 123,750</u>	<u>\$ 110,710</u>	<u>\$ 99,332</u>	<u>\$ 11,378</u>

Child and Adult Care Food Program (CACFP) - HS Food

Agreement Number: 908010

Contract Period: 10/01/14 - 09/30/15

	<u>Approved Budget</u>	<u>Actual 10/01/14 - 06/30/15</u>
REVENUE		
Iowa Department of Education	\$ 137,788	\$ 81,547
EXPENSE		
Food supplies	131,888	69,524
Administration	<u>5,900</u>	<u>12,023</u>
TOTAL EXPENSE	<u>\$ 137,788</u>	<u>\$ 81,547</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Community Services Block Grant

Contract Number: CSBG-13-15

Contract Period: 10/01/12 - 09/30/14

	<u>Approved Budget</u>	<u>Total</u>	<u>Actual 10/01/12 - 06/30/14</u>	<u>Actual 07/01/14 - 09/30/14</u>
REVENUE				
Iowa Department of Human Rights	\$ 338,366	\$ 338,366	\$ 247,568	\$ 90,798
EXPENSE				
Personnel costs	231,571	209,439	173,126	36,313
Travel	9,100	7,725	6,375	1,350
Space costs	32,800	26,410	19,459	6,951
Co-funded programs	2,000	0	0	0
Other costs	33,071	67,018	25,670	41,348
Indirect costs	29,824	27,774	22,938	4,836
TOTAL EXPENSE	<u>\$ 338,366</u>	<u>\$ 338,366</u>	<u>\$ 247,568</u>	<u>\$ 90,798</u>

Contract Number: CSBG-14-15

Contract Period: 10/01/13 - 09/30/15

	<u>Approved Budget</u>	<u>Actual 9/1/2014- 06/30/15</u>
REVENUE		
Iowa Department of Human Rights	\$ 345,742	\$ 242,507
EXPENSE		
Personnel costs	197,306	143,380
Travel	9,100	29,643
Space costs	32,800	19,240
Equipment	3,300	0
Consultants	20,000	0
Co-funded programs	0	0
Other costs	55,201	30,681
Indirect costs	29,035	19,563
TOTAL EXPENSE	<u>\$ 346,742</u>	<u>\$ 242,507</u>

Southern Iowa Economic Development Association

Schedule of Revenue and Expenses Compared with Budget

Family Development and Self Sufficiency

Contract Number: FaDSS-14-15

Contract Period: 07/01/13 - 09/30/14

	Approved Budget	Total	Actual 07/01/13 - 06/30/14	Actual 07/01/14 - 09/30/14
REVENUE				
Iowa Department of Human Rights	\$ 362,749	\$ 361,850	\$ 272,131	\$ 89,719
EXPENSES				
Salaries	\$ 208,336	\$ 207,167	\$ 155,223	\$ 51,944
Benefits	51,492	50,604	37,929	12,675
Travel	10,155	11,171	8,141	3,030
Space costs	10,000	10,488	4,346	6,142
Other costs	45,145	45,028	37,931	7,097
Consultants	2,200	2,174	2,174	0
Indirect costs	35,421	35,218	26,387	8,831
TOTAL EXPENSES	\$ 362,749	\$ 361,850	\$ 272,131	\$ 89,719

Contract Number: FaDSS-15-15

Contract Period: 10/01/14 - 09/30/15

	Approved Budget	Actual 10/01/14 - 06/30/15
REVENUE		
Iowa Department of Human Rights	\$ 373,192	\$ 278,277
EXPENSE		
Salaries	\$ 215,543	\$ 160,570
Benefits	62,372	45,449
Travel	11,483	9,533
Space costs	12,000	19,194
Other costs	34,721	15,913
Indirect costs	37,073	27,618
TOTAL EXPENSE	\$ 373,192	\$ 278,277



Independent Auditor’s Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

Board of Directors
Southern Iowa Economic Development Association
Ottumwa, Iowa

We have audited, in accordance with the auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Southern Iowa Economic Development Association, which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 23, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Southern Iowa Economic Development Association's internal control over financial reporting (“internal control”) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Southern Iowa Economic Development Association's internal control. Accordingly, we do not express an opinion on the effectiveness of Southern Iowa Economic Development Association’s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Southern Iowa Economic Development Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Southern Iowa Economic Development Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* and in considering Southern Iowa Economic Development Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.


Wipfli LLP

November 23, 2015
Madison, Wisconsin



Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance

Board of Directors
Southern Iowa Economic Development Association
Ottumwa, Iowa

Report on Compliance for Each Major Federal Program

We have audited Southern Iowa Economic Development Association's compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2015. Southern Iowa Economic Development Association's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management of Southern Iowa Economic Development Association is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Southern Iowa Economic Development Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Southern Iowa Economic Development Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide legal determination Southern Iowa Economic Development Association's compliance.

Opinion on Each Major Program

In our opinion, Southern Iowa Economic Development Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2015.

Report on Internal Control Over Compliance

Management of Southern Iowa Economic Development Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Southern Iowa Economic Development Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Southern Iowa Economic Development Association's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses may exist that have not been identified.

The purpose of this report is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.



Wipfli LLP

November 23, 2015
Madison, Wisconsin

Southern Iowa Economic Development Association

Schedule of Findings and Questioned Costs

A. Summary of Auditor's Results

1. The auditor's report expresses an unmodified opinion on the financial statements of Southern Iowa Economic Development Association.
2. No significant deficiencies or material weaknesses relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters.
3. No instances of noncompliance material to the financial statements of Southern Iowa Economic Development Association were disclosed during the audit.
4. No significant deficiencies or material weaknesses were disclosed during the audit of the major federal award programs as reported in the Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance.
5. The auditor's report on compliance for the major federal award programs for Southern Iowa Economic Development Association expresses an unmodified opinion.
6. There were no audit findings relative to the major federal award programs for Southern Iowa Economic Development Association.
7. The programs tested as a major program were as follows:
 - Department of Agriculture, CFDA #10.558
 - Department of Health and Human Services, CFDA #93.569 and #93.600
8. The threshold for distinguishing Types A and B programs was \$300,000.
9. Southern Iowa Economic Development Association was determined to be a low-risk auditee.

B. Findings – Financial Statements Audit

Findings: None

C. Findings and Questioned Costs – Major Federal Award Programs Audit

Findings: None

Questioned Costs: None

D. Status of Prior Year Findings

Findings: None



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NEWS RELEASE

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FOR RELEASE DECEMBER 2014

Wipfli LLP today released an audit report on Southern Iowa Economic Development Association, Ottumwa, Iowa.

Southern Iowa Economic Development Association's financial statements, as audited by Wipfli LLP, reported that the Agency had revenues of \$10,643,312 for the year ended June 30, 2015, which was a 1.1% increase from the prior year. Support included \$9,572,457 from governmental funding sources, \$342,385 from in-kind contributions, and \$728,470 from other sources.

Expenditures for the Agency totaled \$10,361,627 which was a 0.8% increase from the prior year. Programs administered by the Agency include \$1,139,413 for Weatherization, \$2,805,559 for Low-Income Home Energy Assistance Programs, \$2,618,668 for Head Start and \$1,312,073 for Substance Abuse Programs.

A copy of the audit report is available for review in the Agency's office, in the Office of Auditor of State and on the Auditor of State's web site at <http://auditor.iowa.gov/reports/index.html>.